## Consolidated Results for the First Quarter of the Fiscal Year Ending March 20, 2011 [Japan GAAP]

July 15, 2010

Listed company name: YASKAWA Electric Corporation http://www.yaskawa.co.jp/en/ President: Junji Tsuda Stock exchange listings: Tokyo (First section), Fukuoka Stock ticker number: 6506

(Note: This document was translated from the financial statement submitted to the Tokyo Stock Exchange for the period stated above. The figures under one million are rounded down.)

# 1. Summary of Consolidated Results for the First Quarter of the Fiscal Year Ending March 20, 2011 (March 21, 2010 to June 20, 2010)

#### (1) Consolidated Statements of Income

|                                   | (Millions of yen, except ratio and per shar |        |                                     |        |  |  |
|-----------------------------------|---|--------|-------------------------------------|--------|--|--|
|                                   | Three months ended June 20, 2010            | Change | Three months ended<br>June 20, 2009 | Change |  |  |
| Net sales                         | 63,364                                      | 36.7%  | 46,350                              | -      |  |  |
| Operating income                  | (612)                                       | -      | (4,612)                             | -      |  |  |
| Ordinary income                   | (702)                                       | -      | (4,970)                             | -      |  |  |
| Net income                        | (1,063)                                     | -      | (4,775)                             | -      |  |  |
| Earnings per share (basic, Yen)   | (4.22)                                      | -      | (18.97)                             | -      |  |  |
| Earnings per share (diluted, Yen) |   | -      |                                     | -      |  |  |

## (2) Consolidated Financial Position

|                                | (Millions of yen, except ratio and per share data) |                         |  |  |  |
|--------------------------------|--|-------------------------|--|--|--|
|                                | As of<br>June 20, 2010                             | As of<br>March 20, 2010 |  |  |  |
| Total assets                   | 243,488  | 241,649                 |  |  |  |
| Net assets                     | 91,733   | 93,289                  |  |  |  |
| Shareholders' equity ratio (%) | 35.7   | 36.6                    |  |  |  |
| Net assets per share (Yen)     | 345.58   | 351.47                  |  |  |  |

Reference: Shareholders' equity

As of June 20, 2010: ¥86,974 million

As of March 20, 2010: ¥88,459 million

## 2. Dividend Distribution

|                             |              | Year Ended<br>March 20, 2010 | Year Ending<br>March 20, 2011 | Year Ending<br>March 20, 2011<br>(forecast) |
|-----------------------------|--------------|------------------------------|-------------------------------|---|
|                             | End of 1Q    | -                            | -                             | -   |
| Dividend per share<br>(Yen) | End of 2Q    | 1.50                         | -                             | 2.00  |
|                             | End of 3Q    | -                            | -                             | -   |
|                             | Year-end     | 1.50                         | -                             | 2.00  |
|                             | Annual total | 3.00                         |                               | 4.00  |

Note: Change in the forecast of dividend in this period: None

# 3. Projected Consolidated Results for the Fiscal Year Ending March 20, 2011

|                          |   | (Millio | (Millions of yen, except ratio and per share d |        |  |  |  |  |  |
|--------------------------|---|---------|--|--------|--|--|--|--|--|
|                          | Six months ending<br>September 20, 2010 | Change  | Year ending<br>March 20, 2011                  | Change |  |  |  |  |  |
| Net sales                | 137,000                                 | 39.3%   | 270,000  | 20.2%  |  |  |  |  |  |
| Operating income         | 3,000                                   | -       | 8,000  | -      |  |  |  |  |  |
| Ordinary income          | 3,000                                   | -       | 8,000  | -      |  |  |  |  |  |
| Net income               | 1,500                                   | -       | 4,000  | -      |  |  |  |  |  |
| Earnings per share (Yen) | 5.96                                    |         | 15.89  | -      |  |  |  |  |  |

Note: Change in the projected consolidated results in this period: Yes

- 4. Other (\*Please refer to "2. Other Information" on page 4 for details.)
  - (1) Change in Scope of Consolidation: None
  - (2) Use of simplified accounting methods and special accounting methods: Yes
  - (3) Change in Accounting Methods and Description
    - 1. Changes related to revision of accounting standards: Yes
    - 2. Other changes: No
  - (4) Number of Common Shares Outstanding
    - 1. The number of shares outstanding including treasury stock: As of June 20, 2010: 252,331,938 shares As of March 20, 2010: 252,331,938 shares
    - 2. The number of treasury stocks: As of June 20, 2010: 653,788 shares As of March 20, 2010: 649,178 shares
    - 3. Average during period (quarter cumulative): Three months ended June 2010: 251,679,854 Three months ended June 2009: 251,732,871

\*Information concerning implementation status of quarterly review procedure

This quarterly financial report is not subject to the quarterly review procedure prescribed by the Financial Instruments and Exchange Act. The review procedure for the quarterly consolidated financial statements had not been completed when this report was released.

\*About the Appropriate Use of Business Forecasts

Forward-looking statements in these materials are based on information available to management at the time this report was prepared and assumptions that management believes are reasonable. Actual results may differ significantly from these statements for a number of reasons. For information about the assumptions used for forecasts and precautions concerning the use of forecasts, please see "3) Qualitative Information on Projected Consolidated Results" on page 3.

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#### 1. Qualitative Information on Quarterly Results

1) Qualitative Information on Consolidated Business Performance

In the first quarter of the fiscal year, the economy began to stage a recovery that was supported primarily by external demand, mostly in China and other Asian countries. To achieve a recovery and growth in sales and earnings, the Yaskawa Group took the following actions in line with the growth strategy in its "Challenge 100" mid-term business plan.

- Increase sales even faster in the growing markets of China, other Asian countries and countries with emerging economies.
- Grow in the environmental & energy business domain.
- Continue to cut costs rigorously.

In the motion control segment, orders from the semiconductor and electronic components industries were strong, mainly in China and other Asian countries. There was a recovery in orders in the robotics segment, too. As a result, sales were much higher than one year earlier and there was a big improvement in profitability. Despite this improvement, the Yaskawa Group ran a deficit in the first quarter.

First quarter sales increased 36.7% to \$63,364 million, the operating loss decreased by \$4,000 million to \$612 million, the ordinary loss decreased by \$4,267 million to \$702 million, and the net loss decreased by \$3,712 million to \$1,063 million.

The Yaskawa Group has five separate business segments. The business results of each segment are as follows.

(Millions of yen, except ratio)

|                          |                   |                                  | ,               | <b>,</b> 1 ,                   |  |  |  |
|--------------------------|-------------------|----------------------------------|-----------------|--------------------------------|--|--|--|
|                          |                   | Three months ended June 20, 2010 |                 |                                |  |  |  |
| Business segment         | Net sales (change | from the corresponding           | Operating incom | ne (loss) (change from the     |  |  |  |
|                          | period of previou | s fiscal year)                   | corresponding p | eriod of previous fiscal year) |  |  |  |
| Motion Control           | 34,814            | (up by 62.4%)                    | 864             | (up by 2,744)                  |  |  |  |
| Robotics                 | 17,243            | (up by 29.3%)                    | (1,159)         | (less by 1,222)                |  |  |  |
| System Engineering       | 6,375             | (down by 15.5%)                  | (76)            | (down by 363)                  |  |  |  |
| Information Technologies | 3,079             | (up by 12.1%)                    | (414)           | (less by 261)                  |  |  |  |
| Other                    | 1,851             | (up by 43.9%)                    | 112             | (up by 130)                    |  |  |  |

#### Motion Control

Orders recovered rapidly as demand rebounded due to the resumption of capital expenditures by customers and the completion of inventory reductions, and sales were much higher than one year earlier. As a result, this segment returned to profitability.

Demand for AC servo motors and controllers is strong in the semiconductor and electronic components industries and in China and other Asian countries.

There is also a recovery in orders for AC drives in China as well as in other Asian countries and the United States.

#### Robotics

Capital expenditures are slowly recovering despite weakness in these expenditures in the automobile industry in Japan. As a result, sales were higher than one year earlier and profitability improved.

Demand for welding, handling and other robots is recovering. One reason is growth in robotics investments in the automobile industry in China and other Asian countries. In Japan, in addition to targeting the automobile industry, the Yaskawa Group took actions aimed at capturing orders from companies in other industries. Performance also benefited from a recovery in demand for robotics in the FPD and semiconductor industries.

### System Engineering

Despite ongoing efforts to hold down expenses wherever possible, sales and earnings declined from one year earlier due to a downturn in investments in the steel industry.

### Information Technologies

Sales increased from one year earlier and profitability improved as companies resumed making capital expenditures associated with information technologies.

## Other

This segment includes logistics services, temporary staffing services and other business activities.

#### 2) Overview on Consolidated Financial Condition

Total assets were ¥243,488 million at the end of the first quarter. This was ¥1,838 million more than at the end of the previous fiscal year mainly because of an increase in current assets.

Total liabilities increased ¥3,394 million to ¥151,754 million mainly because of an increase in current liabilities.

Net assets decreased ¥1,555 million to ¥91,733 million mainly because of a decrease in retained earnings.

### 3) Overview on Projected Consolidated Results

The forecast for consolidated results of operations for the first half of the fiscal year has been revised as follows due to the volume of orders in major business segments and other factors. For more information, please see the press release dated today (July 15, 2010) concerning this forecast revision.

|                                |           |           | 5,       | 1       | 1 ,          |
|--------------------------------|-----------|-----------|----------|---------|--------------|
|                                | Net sales | Operating | Ordinary | Net     | Earnings per |
|                                |           | income    | income   | income  | share (yen)  |
| Previous forecast (A)          | 127,000   | 1,000     | 1,000    | 500     | 1.99         |
| Revised forecast (B)           | 137,000   | 3,000     | 3,000    | 1,500   | 5.96         |
| Difference (B-A)               | 10,000    | 2,000     | 2,000    | 1,000   | -            |
| Pct. change (%)                | 7.9       | 200.0     | 200.0    | 200.0   | -            |
| First half results of previous | 98,355    | (8,374)   | (8,098)  | (6,262) | (24.88)      |
| fiscal year                    |           |           |          |         |              |

(Millions of yen, except ratio and per share data)

There are no revisions to the forecast for consolidated full-year performance of the fiscal year ending in March 2011 that was announced on April 20, 2010 with results of operations for the fiscal year that ended in March 2010.

### 2. Other Information

- Change in Scope of Consolidation None
- 2) Use of Simplified Accounting Methods and Particular Accounting Methods
  - a. Calculation of estimate of loan losses for ordinary loans

The actual write-off ratio at the end of the previous fiscal year was used to calculate the estimate for write-offs because the write-off ratio at the end of the first quarter of the current fiscal year did not differ significantly from the write-off ratio at the end of the previous fiscal year.

b. Valuation method for inventories

Inventories at the end of the first quarter were calculated using a reasonable method based on the physical count of inventories performed at the end of the previous fiscal year. No physical count of inventories was performed for the first quarter.

c. Method of calculating depreciation for fixed assets

For assets where depreciation is calculated using the declining-balance method, quarterly depreciation expenses are determined by using the proportional amount of annual depreciation expenses.

d. Calculation method for accrued items

An estimate is used that was determined using a reasonable calculation method.

e. Calculation method for income taxes and deferred tax assets and liabilities

When calculating accrued income taxes, only major additions and deductions are used.

To determine the likelihood of recovering deferred tax assets, the earnings forecast and tax planning items that were used at the end of the previous fiscal year were used because there have been no major changes in temporary differences and other items since then.

#### 3) Change in Accounting Methods and Description

(Change in standard for recognition of sales and cost of sales for completed construction projects)

Previously, sales and the cost of sales for construction contracts were recognized by using the completed-contract method. Beginning with the first quarter of the current fiscal year, "Accounting Standard for Construction Contracts" (ASBJ Statement No. 15, December 27, 2007) and "Guidance on Accounting Standard for Construction Contracts" (ASBJ Guidance No. 18, December 27, 2007) have been applied. For construction contracts where work was started during the first quarter of the current fiscal year, the percentage-of-completion method (rate of progress estimated by the cost-ratio method) is used for contracts where the outcome with regard to progress made by the end of the first quarter is deemed to be certain and the completed-contract method is used for all other contracts.

This change had no effect on earnings.

# 3. Consolidated Financial Statements

(1) Consolidated Balance Sheet

|  | As of June 20, 2010 | As of March 20, 2010 |
|--|---------------------|----------------------|
| Assets   |                     |                      |
| Current assets                                   |                     |                      |
| Cash and time deposits                           | 19,661              | 16,430               |
| Trade notes and accounts receivable              | 75,875              | 81,024               |
| Merchandise and finished goods                   | 31,130              | 30,747               |
| Goods in process                                 | 7,284               | 5,935                |
| Raw materials and supplies                       | 11,737              | 9,517                |
| Other  | 21,512              | 19,931               |
| Allowance for doubtful accounts                  | (1,450)             | (1,550)              |
| Total current assets                             | 165,750             | 162,036              |
| Fixed assets                                     |                     |                      |
| Property, plant and equipment                    | 36,646              | 36,390               |
| Intangible assets                                | 5,433               | 5,202                |
| Investments and other assets                     |                     |                      |
| Other  | 36,206              | 38,509               |
| Allowance for doubtful accounts                  | (548)               | (489)                |
| Total investments and other assets               | 35,657              | 38,019               |
| Total fixed assets                               | 77,737              | 79,612               |
| Total Assets                                     | 243,488             | 241,649              |
| Liabilities                                      |                     |                      |
| Current liabilities                              |                     |                      |
| Trade notes and accounts payable                 | 55,563              | 51,082               |
| Short-term bank loans                            | 31,348              | 31,830               |
| Accrued directors' bonus                         | 14                  | 44                   |
| Other  | 22,117              | 22,294               |
| Total current liabilities                        | 109,043             | 105,252              |
| Long-term liabilities                            | ,                   | , -                  |
| Long-term debt                                   | 10,128              | 10,405               |
| Provision for employees' retirement benefits     | 31,403              | 31,337               |
| Provision for directors' retirement benefits     | 231                 | 278                  |
| Other  | 947                 | 1,085                |
| Total long-term liabilities                      | 42,710              | 43,107               |
| Total liabilities                                | 151,754             | 148,359              |
| Net assets                                       | 101,701             | 1.0,007              |
| Shareholders' equity                             |                     |                      |
| Common stock                                     | 23,062              | 23,062               |
| Additional paid-in capital                       | 18,682              | 18,682               |
| Retained earnings                                | 50,178              | 51,534               |
| Treasury stock, at cost                          | (410)               | (407)                |
| Total shareholders' equity                       | 91,511              | 92,871               |
| Valuation and translation adjustments            | , -,                | , _,                 |
| Net unrealized holding gain (loss) on securities | 1,366               | 1,241                |
| Deferred gains (losses) on hedges                | (2)                 | (11)                 |
| Foreign currency translation adjustments         | (5,901)             | (5,641)              |
| Total valuation and translation adjustments      | (4,537)             | (4,412)              |
| Minority interests                               | 4,759               | 4,830                |
| Total net assets                                 | 91,733              | 93,289               |
| LOTAT DEL'ASSEIS                                 | /1./33              | 15,209               |

## (2) Consolidated Statements of Income

# (Millions of yen)

|  | Three Months Ended June 20, 2009 | Three Months Ended June 20, 2010 |
|--|----------------------------------|----------------------------------|
| Net sales  | 46,350                           | 63,364                           |
| Cost of sales  | 36,255                           | 48,879                           |
| Gross profit   | 10,095                           | 14,485                           |
| Selling, general and administrative expenses             | 14,708                           | 15,097                           |
| Operating income (loss)                                  | (4,612)                          | (612)                            |
| Non-operating income                                     |                                  |                                  |
| Interest income  | 24                               | 21                               |
| Dividends received                                       | 24                               | 18                               |
| Government subsidies for employment adjustment           | -                                | 144                              |
| Gain on valuation of derivatives                         | 63                               | 135                              |
| Other  | 115                              | 255                              |
| Total non-operating income                               | 226                              | 575                              |
| Non-operating expenses                                   |                                  |                                  |
| Interest expense   | 193                              | 159                              |
| Foreign exchange loss                                    | -                                | 297                              |
| Equity in losses of associated companies                 | 212                              | 162                              |
| Other  | 177                              | 47                               |
| Total non-operating expenses                             | 583                              | 666                              |
| Ordinary income (loss)                                   | (4,970)                          | (702)                            |
| Extraordinary gains                                      | `                                |                                  |
| Gain on sales of fixed assets                            | 0                                | 5                                |
| Reversal of allowance for doubtful accounts              | -                                | 30                               |
| Total extraordinary gains                                | 0                                | 35                               |
| Extraordinary losses                                     |                                  |                                  |
| Loss on sales and disposal of fixed assets               | 69                               | 29                               |
| Loss on valuation of inventories                         | 2,138                            | -                                |
| Loss on devaluation of investment securities             | -                                | 139                              |
| Other  | 48                               | -                                |
| Total extraordinary losses                               | 2,256                            | 169                              |
| Income (Loss) before income taxes and minority interests | (7,226)                          | (836)                            |
| Provision for income taxes- current                      | 195                              | 733                              |
| Reversal of income taxes payable for previous periods    | (139)                            | -                                |
| Provision for income taxes- deferred                     | (2,278)                          | (427)                            |
| Total income taxes                                       | (2,223)                          | 305                              |
| Minority interests in income (loss)                      | (227)                            | (78)                             |
| Net income (loss)  | (4,775)                          | (1,063)                          |

## (3) Notes Pertaining to the Presumption of a Going Concern None

## (4) Segment Information

Business Segments

|   | Three months ended June 20, 2009 |                   |                       |                             |               |                   | (M                          | lillions of yen)  |
|---|----------------------------------|-------------------|-----------------------|-----------------------------|---------------|-------------------|-----------------------------|-------------------|
|   | Motion<br>Control                | Robotics          | System<br>Engineering | Information<br>Technologies | Other         | Total             | Eliminations<br>& Corporate | Consolidated      |
| <u>Net sales</u><br>Sales to external customers | 21.442                           | 13,332            | 7,540                 | 2.748                       | 1.286         | 46,350            |                             | 46,350            |
| Intersegment sales<br>and transfers             | 1,066                            | 100               | 338                   | 321                         | 946           | 2,773             | (2,773)                     | 40,550            |
| Total sales<br>Operating income (loss)          | 22,508<br>(1,879)                | 13,433<br>(2,382) | 7,879<br>287          | 3,069<br>(676)              | 2,232<br>(18) | 49,123<br>(4,670) | (2,773)<br>57               | 46,350<br>(4,612) |

## (Note)

1. Business segments are divided according to the classification adopted for internal management.

| _   | Three months ended June 20, 2010 |          |                       |                             |       | (Millions of yen) |                             |              |
|---|----------------------------------|----------|-----------------------|-----------------------------|-------|-------------------|-----------------------------|--------------|
| -   | Motion<br>Control                | Robotics | System<br>Engineering | Information<br>Technologies | Other | Total             | Eliminations<br>& Corporate | Consolidated |
| Net sales   |                                  |          |                       |                             |       |                   |                             |              |
| Sales to external customers<br>Intersegment sales | 34,814                           | 17,243   | 6,375                 | 3,079                       | 1,851 | 63,364            | -                           | 63,364       |
| and transfers                                     | 2,279                            | 395      | 336                   | 579                         | 1,155 | 4,746             | (4,746)                     |              |
| Total sales                                       | 37,094                           | 17,638   | 6,712                 | 3,659                       | 3,006 | 68,111            | (4,746)                     | 63,364       |
| Operating income (loss)                           | 864                              | (1,159)  | (76)                  | (414)                       | 112   | (674)             | 61                          | (612)        |

### (Note)

1. Business segments are divided according to the classification adopted for internal management.

## Geographical Areas

|   |         | (Mi             | llions of yen) |       |         |                             |              |
|---|---------|-----------------|----------------|-------|---------|-----------------------------|--------------|
| -   | Japan   | The<br>Americas | Europe         | Asia  | Total   | Eliminations<br>& Corporate | Consolidated |
| Net sales   |         |                 |                |       |         |                             |              |
| Sales to external customers<br>Intersegment sales | 25,782  | 7,426           | 6,048          | 7,092 | 46,350  | -                           | 46,350       |
| and transfers                                     | 4,564   | 95              | 19             | 510   | 5,190   | (5,190)                     |              |
| Total sales                                       | 30,347  | 7,522           | 6,068          | 7,603 | 51,541  | (5,190)                     | 46,350       |
| Operating income (loss)                           | (6,845) | 107             | (217)          | 399   | (6,556) | 1,943                       | (4,612)      |

(Notes)

1 Geographical areas are divided into categories based on their geographical proximity.

2 The regions that belong to each area are as follows.

The Americas - U.S.A., etc

Europe - Germany, Sweden, The United Kingdom, etc

Asia - The People's Republic of China, Singapore, Korea, etc

| _   | Three months ended June 20, 2010 |                 |        |        |        | (Millions of yen)           |              |  |
|---|----------------------------------|-----------------|--------|--------|--------|-----------------------------|--------------|--|
| -   | Japan                            | The<br>Americas | Europe | Asia   | Total  | Eliminations<br>& Corporate | Consolidated |  |
| Net sales   |                                  |                 |        |        |        |                             |              |  |
| Sales to external customers<br>Intersegment sales | 37,045                           | 7,893           | 6,620  | 11,805 | 63,364 | -                           | 63,364       |  |
| and transfers                                     | 13,381                           | 89              | 43     | 1,390  | 14,905 | (14,905)                    | -            |  |
| Total sales                                       | 50,427                           | 7,982           | 6,663  | 13,196 | 78,269 | (14,905)                    | 63,364       |  |
| Operating income (loss)                           | (789)                            | 372             | 248    | 919    | 750    | (1,362)                     | (612)        |  |

(Notes)

1 Geographical areas are divided into categories based on their geographical proximity.

2 The regions that belong to each area are as follows.

The Americas - U.S.A., etc

Europe - Germany, Sweden, The United Kingdom, etc

Asia - The People's Republic of China, Singapore, Korea, etc

## **Overseas Sales**

|  | Three months ended June 20, 2009 |        |        | (Millions of yen) |        |
|--|----------------------------------|--------|--------|-------------------|--------|
|  | The Americas                     | Europe | Asia   | Other             | Total  |
| Overseas sales                                     | 7,520                            | 5,975  | 10,568 | 215               | 24,279 |
| Consolidated sales                                 | -                                | -      | -      | -                 | 46,350 |
| Percentage of overseas sales in consolidated sales | 16%                              | 13%    | 23%    | 0%                | 52%    |

(Notes)

1 Geographical areas are divided into categories based on their geographical proximity.

2 The regions that belong to each area are as follows.

The Americas - U.S.A., etc

Europe - Germany, Sweden, The United Kingdom, etc

Asia - The People's Republic of China, Singapore, Korea, etc

Other - Australia, etc

|  | Three months ended June 20, 2010 |        |        | (Millions of yen) |        |
|--|----------------------------------|--------|--------|-------------------|--------|
|  | The Americas                     | Europe | Asia   | Other             | Total  |
| Overseas sales                                     | 9,073                            | 6,695  | 18,800 | 148               | 34,717 |
| Consolidated sales                                 | -                                | -      | -      | -                 | 63,364 |
| Percentage of overseas sales in consolidated sales | 14%                              | 11%    | 30%    | 0%                | 55%    |

(Notes)

1 Geographical areas are divided into categories based on their geographical proximity.

2 The regions that belong to each area are as follows.

The Americas - U.S.A., etc

Europe - Germany, Sweden, The United Kingdom, etc

Asia - The People's Republic of China, Singapore, Korea, etc

Other - Australia, etc

(5) Notes on Significant Change in Shareholders' Equity None