Summary of Consolidated Financial Results for First Three Quarters of Fiscal Year Ending March 20, 2007

(Quarterly financial statements are not audited.)

January 26, 2007

Listed company name: YASKAWA Electric Corporation

<u>http://www.yaskawa.co.jp/en/</u>
President: Koji Toshima

Stock exchange listings: Tokyo, Fukuoka

Stock ticker number: 6506

Preparation of Summary Nine-months Results

Simplification of accounting methods: Yes. Some simplified methods are applied in depreciation of fixed assets and in valuation of inventories.

Changes in consolidated accounting methods from the most recent fiscal year: Yes.

Changes in scope of consolidation and application of equity method: Yes.

1. Summary of Results for the Third Quarter of Fiscal Year 2006 (March 21, 2006 to December 20, 2006)

(Note: This document was translated from the financial statement submitted to the Tokyo Stock Exchange for the period stated above. The figures under one million are rounded off.)

(1) Summary of Consolidated Statements of Income

| | | (Millions of yen, except for per share data | | | | | | |
|-----------------------------------|--|---|-------------------------------------|--------|------------------------------|--|--|--|
| | Nine months ended December 20, 2006 | Change | Nine months ended December 20, 2005 | Change | Year ended March 20, 2006 | | | |
| Net sales | 265,005 | 16.1% | 228,179 | 4.0% | 322,916 | | | |
| Operating income | 22,657 | 62.8% | 13,915 | 28.7% | 24,486 | | | |
| Ordinary income | 22,908 | 63.4% | 14,021 | 29.0% | 24,331 | | | |
| Net income | 13,494 | 134.2% | 5,761 | 23.6% | 10,157 | | | |
| Earnings per share (basic, Yen) | 58.13 | | 24.91 | | 43.18 | | | |
| Earnings per share (diluted, Yen) | 51.70 | | 22.90 | | 39.72 | | | |

Note: Percentage changes for net sales, operating income, ordinary income, and net income are relative to the third quarter results of the previous fiscal year.

(2) Summary of Consolidated Financial Position

| | (Millions of yen, except for ratio and per share data | | | | | | |
|---------------------------------|---|-------------------|----------------|--|--|--|--|
| | As of | As of | As of | | | | |
| | December 20, 2006 | December 20, 2005 | March 20, 2006 | | | | |
| Total assets | 269,507 | 249,789 | 255,222 | | | | |
| Net assets | 71,506 | 48,137 | 52,750 | | | | |
| Shareholders' equity ratio* (%) | 24.6 | 19.3 | 20.7 | | | | |
| Net assets per share (Yen) | 285.89 | 208.12 | 226.51 | | | | |

^{*} Shareholders' equity ratio =

Total shareholders' equity + Total evaluation and translation adjustments

Total assets

(3) Summary of Consolidated Statements of Cash Flows

| | | | (Millions of yen) |
|--------------------------------|-------------------|-------------------|-------------------|
| | Nine months ended | Nine months ended | Year ended |
| | December 20, 2006 | December 20, 2005 | March 20, 2006 |
| Net cash provided by (used in) | | | |
| operating activities | 9,066 | 7,972 | 18,724 |
| Net cash provided by (used in) | | | |
| investing activities | (3,609) | (5,962) | (9,729) |
| Net cash provided by (used in) | | | |
| financing activities | (6,699) | (9,001) | (14,934) |
| Cash and cash equivalents | | | |
| at end of period | 12,008 | 11,144 | 12,102 |

2. Projected consolidated business results

Projected consolidated results for the fiscal year 2006 disclosed on October 31, 2006 remain unchanged.

| | (Millions of yen) |
|-----------------|-------------------|
| | Year ending |
| | March 20, 2007 |
| | |
| Net sales | 364,000 |
| Ordinary income | 33,000 |
| Net income | 18,000 |

Note: Projected earnings per share for the year are \(\frac{\x}{2}77.54\).

Progress on the consolidated business results

With implementation of three-year mid-term business plan "DASH 100", Yaskawa Group is conducting growth-oriented management. In the first year of "DASH 100", we are working on penetrating further and developing the markets that we focus on, namely, automobile, semiconductor and LCD markets. We are also expanding sales in the growing markets in Asia, especially China, and in Europe and North America. All these efforts have the aim of reinforcing existing businesses and expanding the business domain.

As a result, net sales at the end of the third quarter (From March 21, 2006 till December 21, 2006) were up by 16.1% at 265,005 million yen compared to the corresponding period last year. Operating income increased by 62.8% to 22,657 million yen and ordinary income increased by 63.4% to 22,908 million yen. Net income significantly increased by 134.2% at 13,494 million yen.

Segment results

Motion Control

The demand for AC servodrives and controllers were robust in the semiconductor and electronic components markets, and in overseas markets. High demand for inverters also continued especially in overseas air conditioning markets.

As a result, net sales in this segment at the end of the third quarter rose by 21.7% to 119,686 million yen and operating income rose by 85.9% to 15,229 million yen compared to the corresponding period last year.

Robotics

The demand in the Japanese automobile market is gradually recovering from the slowdown caused by capital expenditure adjustments started in the second half of last fiscal year. On the other hand, we worked on sales expansion in the European and North American markets while there was a sign of restrained capital expenditures in those markets. Meanwhile, we worked on market expansion in the LCD and semiconductor markets by providing products optimized for each purpose and market.

As a result, net sales in this segment rose by 5.4% to 89,544 million yen. However, operating income was down by 13.7% at 6,066 million yen because of a decrease in sales of high-value added products, and intensifying competition in the European and North American markets.

(Note: The name of the segment was changed from the former "Robotics Automation" to "Robotics" this fiscal year.)

System Engineering

The System Engineering segment progressed with a reform in the profit structure by specializing in its strong businesses and by cost reductions. Also, efforts were made to take in the increasing demand for electrical systems for steel plants. Sales of control systems for loading and unloading cranes for the Chinese market increased.

As a result, net sales in the System Engineering segment increased by 44.3% to 31,728 million yen, compared to the corresponding period last year. Although operating loss of 634 million yen occurred, it improved by 1,899 million yen from the corresponding period last year.

Information Technologies

As for the Information Technologies segment, positive market conditions continued for system integration for telecommunication businesses, and control software for semiconductor/LCD equipment manufacturers, as well as for multimedia equipments, especially card readers.

As a result, net sales increased by 14.4% to 18,421 million yen compared to the corresponding period last year, and operating income rose by 568 million yen to 528 million yen.

Other

Net sales for the Other segment fell by 17.3% to 5,623 million yen, and operating income was 1,430 million yen, up by 13.1% compared to the corresponding period last year.

Changes on the consolidated financial position

Assets, liabilities, and net assets

Current assets increased by 16,490 million yen from the end of the previous fiscal year and were 185,682 million yen. Fixed assets decreased by 2,206 million yen from the end of the previous fiscal year and were 83,824 million yen.

As a result, total assets were 269,507 million yen and decreased by 14,284 million yen from the end of the previous fiscal year.

Current liabilities decreased by 788 million yen from the end of the previous fiscal year and were 128,185 million yen. Long-term liabilities increased by 406 million yen from the end of the previous fiscal year and were 69,815 million yen.

As a result, total liabilities decreased by 382 million yen from the end of the previous fiscal year and were 198,000 million yen.

Total net assets were 71,506 million yen, because of an increase in retained earnings.

Cash flows

Cash flows from operating activities increased by 9,066 million yen because of income before income taxes and minority interests although there was an increase in trade receivables, inventories and income taxes paid.

Cash flows from investing activities declined by 3,609 million yen because of acquisition of property, plant and equipment.

As a result, free cash flows, which are a sum of cash flows from operating activities and investing activities, rose by 5,457 million yen.

As for cash flows from financing activities, repayments of interest-bearing debt and payment of a dividend resulted in an expenditure of 6,699 million yen.

As a result, cash and cash equivalents totaled 12,008 million yen at the end of the third quarter, which was an increase of 864 million yen from the corresponding date of last year.

Warning

The information within this document is made as of the date of writing. Any forward-looking statements are made according to the assumptions of management and are subject to change as a result of risks and uncertainties. Yaskawa Electric undertakes no obligation to update or revise these forward-looking statements, whether as a result of new information, future events, or otherwise.

Appendix I
Consolidated Balance Sheet (Summary)

| | | | As of March 20, 2006 | | D. CC | | ons of Yen) |
|--|---------|---------------|----------------------|------------|--------------------|------------------|---------------|
| - | | ober 20, 2006 | | | Difference (A) (B) | | nber 20, 2005 |
| Assets | (A) | % of Total | (B) | % of Total | (A) - (B) | Amount | % of Total |
| Current assets | | | | | | | |
| Cash and time deposits | 12,159 | | 12,147 | | 12 | 11,187 | |
| Trade notes and accounts receivable | 85,616 | | 85,012 | | | | |
| Inventories | | | | | 603 | 73,256 63,738 | |
| | 67,283 | | 58,177 | | 9,106 | * | |
| Other current assets | 20,622 | | 13,854 | | 6,768 | 16,489 | |
| Total current assets | 185,682 | 68.9 | 169,192 | 66.3 | 16,490 | 164,672 | 65.9 |
| Fixed assets | | | | | | | |
| Property, plant and equipment | 39,145 | | 39,656 | | (510) | 39,183 | |
| Intangible fixed assets | 7,454 | | 8,422 | | (967) | 8,611 | |
| Investments and other assets | 37,224 | | 37,952 | | (727) | 37,321 | |
| Total fixed assets | 83,824 | 31.1 | 86,030 | 33.7 | (2,206) | 85,116 | 34.1 |
| Total Assets | 269,507 | 100.0 | 255,222 | 100.0 | 14,284 | 249,789 | 100.0 |
| Liabilities | | | | | | | |
| Current liabilities | | | | | | | |
| Trade notes and accounts payable | 71,530 | | 65,082 | | 6,447 | 61,739 | |
| Short-term bank loans | 24,122 | | 30,274 | | (6,152) | 34,357 | |
| Other current liabilities | 32,532 | | 33,616 | | (1,084) | 28,279 | |
| Total current liabilities | 128,185 | 47.6 | 128,973 | 50.5 | (788) | 124,376 | 49.7 |
| Long-term liabilities | | | | | | | |
| Corporate bonds | 10,000 | | 10,000 | | _ | 10,000 | |
| Convertible bonds | 14,268 | | 14,368 | | (100) | 15,000 | |
| Long-term debt | 8,741 | | 7,914 | | 827 | 10,556 | |
| Accrued retirement benefits for employees | 35,581 | | 35,774 | | (192) | 35,219 | |
| Other long-term liabilities | 1,223 | | 1,351 | | (127) | 2,577 | |
| Total long-term liabilities | 69,815 | 25.9 | 69,408 | 27.2 | 406 | 73,353 | 29.4 |
| _ | | | | | | | |
| Total liabilities | 198,000 | 73.5 | 198,382 | 77.7 | (382) | 197,729 | 79.1 |
| Minority interests | | | | | | | |
| Minority interests | - | - | 4,090 | 1.6 | (4,090) | 3,921 | 1.6 |
| Shareholders' equity | | | | | | | |
| Common stock | - | - | 15,858 | 6.2 | (15,858) | 15,541 | 6.2 |
| Additional paid-in capital | - | - | 11,329 | 4.4 | (11,329) | 11,013 | 4.4 |
| Retained earnings | - | - | 20,367 | 8.0 | (20,367) | 15,971 | 6.4 |
| Net unrealized holding gain on securities | - | - | 4,739 | 1.9 | (4,739) | 4,734 | 1.9 |
| Foreign currency translation adjustments | - | - | 764 | 0.3 | (764) | 1,179 | 0.5 |
| Treasury stock, at cost | | | (309) | (0.1) | 309 | (303) | (0.1) |
| Total shareholders' equity | = | - | 52,750 | 20.7 | (52,750) | 48,137 | 19.3 |
| Total liabilities, minority interests and shareholders' equity | - | | 255,222 | 100.0 | (255,222) | 249,789 | 100.0 |

| Δt | assets |
|----|--------|
| | |

| 1 (Ct dissets | | | | | | |
|--|---------|-------|----------|---------|---|--|
| Shareholders' equity | | | | | | |
| Common stock | 15,908 | | - | 15,908 | - | |
| Additional paid-in capital | 11,379 | | - | 11,379 | - | |
| Retained earnings | 33,181 | | - | 33,181 | - | |
| Treasury stock, at cost | (344) | | <u> </u> | (344) | | |
| Total shareholders' equity | 60,125 | 22.3 | - | 60,125 | - | |
| Evaluation and translation adjustments | | | | | | |
| Net unrealized holding gain on securities | 4,505 | | - | 4,505 | = | |
| Deferred hedge income | (17) | | - | (17) | - | |
| Foreign currency translation adjustments | 1,753 | | - | 1,753 | - | |
| Total evaluation and translation adjustments | 6,241 | 2.3 | - | 6,241 | - | |
| Minority interests | 5,139 | 1.9 | - | 5,139 | - | |
| Total net assets | 71,506 | 26.5 | - | 71,506 | - | |
| Total liabilities and net assets | 269,507 | 100.0 | - | 269,507 | | |

Appendix II

Consolidated Statements of Income (Summary)

| | | | | | (Mi | llions of yen) |
|---|-------------------|------------|----------|------------|------------|----------------|
| | Nine Months Ended | | Nine Mor | nths Ended | | |
| | 20 Decen | mber, 2006 | 20 Decem | nber, 2005 | Difference | (%) |
| | | | | | | |
| | (A) | % of Total | (B) | % of Total | (A) - (B) | (A)/(B) |
| Net sales | 265,005 | 100.0 | 228,179 | 100.0 | 36,826 | 116.1 |
| Cost of sales | 188,599 | 71.2 | 165,867 | 72.7 | 22,732 | 113.7 |
| Gross profit | 76,405 | 28.8 | 62,312 | 27.3 | 14,093 | 122.6 |
| Selling, general and administrative expenses | 53,748 | 20.3 | 48,396 | 21.2 | 5,352 | 111.1 |
| Operating income | 22,657 | 8.5 | 13,915 | 6.1 | 8,741 | 162.8 |
| Non-operating income | | | | | | |
| Interest and dividends received | 456 | | 253 | | 202 | |
| Miscellaneous income | 1,388 | | 1,217 | | 171 | |
| Total non-operating income | 1,845 | 0.7 | 1,471 | 0.6 | 373 | 125.4 |
| Non-operating expenses | | | | | | |
| Interest expense | 905 | | 966 | | (60) | |
| Miscellaneous expenses | 687 | | 399 | | 288 | |
| Total non-operating expenses | 1,593 | 0.6 | 1,366 | 0.6 | 227 | 116.7 |
| Ordinary income | 22,908 | 8.6 | 14,021 | 6.1 | 8,887 | 163.4 |
| Extraordinary gains | 3,100 | 1.2 | 206 | 0.1 | 2,893 | 1,501.9 |
| Extraordinary losses | 4,561 | 1.7 | 4,758 | 2.1 | (196) | 95.9 |
| Income before income taxes and minority interests | 21,446 | 8.1 | 9,469 | 4.1 | 11,977 | 226.5 |
| Provision for income taxes- current | 4,952 | 1.9 | 4,983 | 2.2 | (31) | 99.4 |
| Provision for income taxes- deferred | 2,368 | 0.9 | (1,319) | (0.6) | 3,688 | - |
| Minority interests | 631 | 0.2 | 43 | 0.0 | 587 | 1,439.4 |
| Net income (loss) | 13,494 | 5.1 | 5,761 | 2.5 | 7,733 | 234.2 |

Appendix III Consolidated Statement of Changes in Net Assets

(Millions of yen)

| | Shareholders' equity | | | | | | |
|----------------------------------|----------------------|--------------------|-------------------|--------------------|---------------------|--|--|
| | Common stock | Additional paid-in | Retained earnings | Treasury stock, at | Total shareholders' | | |
| | | capital | | cost | equity | | |
| Balance at March 20, 2006 | 15,858 | 11,329 | 20,367 | (309) | 47,246 | | |
| Changes in the third quarter | | | | | | | |
| Exercise of share warrant | 50 | 49 | | | 99 | | |
| Cash dividends | | | (2,093) | | (2,093) | | |
| Board members' bonus | | | (169) | | (169) | | |
| Net income | | | 13,494 | | 13,494 | | |
| Acquisition of own shares | | | | (35) | (35) | | |
| Disposal of treasury stock | | 0 | | 0 | 1 | | |
| Increase due to increase of | | | 1,246 | | 1,246 | | |
| subsidiaries | | | | | | | |
| Decrease due to increase of | | | (21) | | (21) | | |
| subsidiaries | | | | | | | |
| Increase due to decrease of | | | 1,602 | | 1,602 | | |
| subsidiaries | | | | | | | |
| Decrease due to decrease of | | | (1,246) | | (1,246) | | |
| companies to which equity | | | | | | | |
| method is applied | | | | | | | |
| Net changes in the items other | | | | | | | |
| than shareholders' equity in | | | | | | | |
| the third quarter | | | | | | | |
| Net changes in the third quarter | 50 | 50 | 12,813 | (35) | 12,879 | | |
| Balance at December 20, 2006 | 15,908 | 11,379 | 33,181 | (344) | 60,125 | | |

| | | Valuation and tr | anslation adjustments | | Minority | Total net |
|---|---|-----------------------|--|--|-----------|-----------|
| | Net unrealized holding gain on securities | Deferred hedge income | Foreign currency translation adjustments | Total evaluation and translation adjustments | interests | assets |
| Balance at March 20, 2006 | 4,739 | - | 764 | 5,503 | 4,090 | 56,840 |
| Changes in the third quarter | | | | | | |
| Exercise of share warrant | | | | | | 99 |
| Cash dividends | | | | | | (2,093) |
| Board members' bonus | | | | | | (169) |
| Net income | | | | | | 13,494 |
| Acquisition of own shares | | | | | | (35) |
| Disposal of treasury stock | | | | | | 1 |
| Increase due to increase of subsidiaries | | | | | | 1,246 |
| Decrease due to increase of subsidiaries | | | | | | (21) |
| Increase due to decrease of subsidiaries | | | | | | 1,602 |
| Decrease due to decrease of companies to which equity method is applied | | | | | | (1,246) |
| Net changes in the items other than shareholders' equity in the third quarter | (233) | (17) | 989 | 738 | 1,048 | 1,787 |
| Net changes in the third quarter | (233) | (17) | 989 | 738 | 1,048 | 14,666 |
| Balance at December 20, 2006 | 4,505 | (17) | 1,753 | 6,241 | 5,139 | 71,506 |

Appendix IV Consolidated Statements of Cash Flows (Summary)

| | | (| Millions of yen) |
|--|-------------------|-------------------|------------------|
| | Nine Months Ended | Nine Months Ended | |
| | 20 December, 2006 | 20 December, 2005 | Difference |
| | (A) | (B) | (A) - (B) |
| Cash flows from operating activities | | | |
| Income before income taxes and minority interests | 21,446 | 9,469 | 11,977 |
| Depreciation and amortization | 5,095 | 5,097 | (2) |
| Impairment loss on fixed assets | 2,030 | - | 2,030 |
| (Increase) decrease in trade receivables | (3,367) | 18,405 | (21,772) |
| (Increase) decrease in inventories | (8,686) | (9,418) | 732 |
| Increase (decrease) in trade payables | 3,605 | (5,543) | 9,148 |
| Income taxes paid | (7,043) | (10,474) | 3,430 |
| Other, net | (4,015) | 435 | (4,451) |
| Net cash provided by (used in) operating activities | 9,066 | 7,972 | 1,094 |
| Cash flows from investing activities | | | |
| Purchases of property, plant and equipment and intangible assets | (5,895) | (6,199) | 304 |
| Proceeds from sales of property, plant and equipment | 1,068 | 338 | 729 |
| Purchases of investment securities | (540) | (95) | (445) |
| Proceeds from sales of investment securities | 188 | 213 | (24) |
| Proceeds from sales of securities of affiliates | 1,792 | - | 1,792 |
| Other, net | (222) | (219) | (2) |
| Net cash provided by (used in) investing activities | (3,609) | (5,962) | 2,353 |
| Cash flows from financing activities | | | |
| Increase (decrease) in short-term debt | (3,517) | (4,881) | 1,363 |
| Proceeds from long-term debt | 3,715 | 20 | 3,695 |
| Repayments of long-term debt | (4,603) | (3,920) | (682) |
| Dividends paid to shareholders of the Company | (2,093) | - | (2,093) |
| Dividends paid to minority shareholders | (161) | (186) | 24 |
| Other, net | (38) | (32) | (5) |
| Net cash provided by (used in) financing activities | (6,699) | (9,001) | 2,301 |
| Effect of exchange rate changes on cash and cash equivalents | 173 | 228 | (55) |
| Net increase (decrease) in cash and cash equivalents | (1,068) | (6,762) | 5,693 |
| Cash and cash equivalents at beginning of year | 12,102 | 17,906 | (5,804) |
| Increase due to inclusion of subsidiaries in consolidation | 975 | - | 975 |
| Cash and cash equivalents at December 20, 2006 | 12,008 | 11,144 | 864 |

Appendix V

Segment Information

Business Segments

| _ | | | Nine | (Millions of yen) | | | | | |
|----------------------------------|---------|----------|-------------|-------------------|--------|-------------|--------------|--------------|--|
| | Motion | Robotics | System | Information | Other | Total | Eliminations | Consolidated | |
| _ | Control | Koootics | Engineering | Technologies | | Otner Total | | Consolidated | |
| Net sales | _ | | | | | | | | |
| Sales to third parties | 119,686 | 89,544 | 31,728 | 18,421 | 5,623 | 265,005 | - | 265,005 | |
| Intersegment sales and transfers | 13,802 | 304 | 2,078 | 2,231 | 13,705 | 32,123 | (32,123) | | |
| Total sales | 133,489 | 89,849 | 33,807 | 20,653 | 19,329 | 297,129 | (32,123) | 265,005 | |
| Operating costs and expenses | 118,260 | 83,783 | 34,441 | 20,125 | 17,899 | 274,509 | (32,160) | 242,348 | |
| Operating income (loss) | 15,229 | 6,066 | (634) | 528 | 1,430 | 22,620 | 36 | 22,657 | |

(Note) 1. Business segments are adopted for inner management.

- 2. The name of the "Robotics Automation" segment was changed to "Robotics". This change has no effect.
- 3. Changes in accounting methods
- (1) The Company has adopted "Accounting Standard for Directors' Bonus". As a result of this change, operating costs and expenses in the third quarter increased for Motion Control by 46 million yen, Robotics by 25 million yen, System Engineering by 18 million yen, Information Technologies by 15 million yen, and Other by 14 million yen. Operating income decreased as much for each business segment.
- (2) Allowance for directors' retirement benefits had previously been recognized when actual payment was made, however the company decided to make an allowance for directors' retirement benefits as necessary according to the provisions of the Company's bylaw at the end of the third quarter. As a result of this change, operating costs and expenses in the third quarter increased for Motion Control by 40 million yen, Robotics by 26 million yen, System Engineering by 18 million yen, and Other by 5 million yen. Operating income decreased as much for each business segment.
- (3) The earnings and expenses of overseas subsidiaries had previously been calculated using the spot exchange rate on the record date, however the Company decided to use the average exchange rate during the accounting period. As a result of this change, net sales decreased for Motion Control by 1,409 million yen, Robotics by 802 million yen, and Information Technologies by 0 million yen. Operating income decreased for Motion Control by 136 million yen, Robotics by 16 million yen, Information Technologies by 0 million yen.

| _ | | Nine months ended December 20, 2005 (Millions of ye | | | | | | | |
|----------------------------------|---------|---|-------------|--------------|--------|-------------|-------------|--------------|--|
| | Motion | Robotics | System | Information | Other | Other Total | | Consolidated | |
| _ | Control | Automation | Engineering | Technologies | Other | Total | & Corporate | Consolidated | |
| Net sales | | | | | | _ | | | |
| Sales to third parties | 98,354 | 84,921 | 21,994 | 16,109 | 6,800 | 228,179 | - | 228,179 | |
| Intersegment sales and transfers | 12,370 | 949 | 2,089 | 1,729 | 16,841 | 33,981 | (33,981) | | |
| Total sales | 110,725 | 85,871 | 24,084 | 17,838 | 23,642 | 262,160 | (33,981) | 228,179 | |
| Operating costs and expenses | 102,530 | 78,840 | 26,617 | 17,879 | 22,377 | 248,244 | (33,980) | 214,263 | |
| Operating income | 8,194 | 7,030 | (2,533) | (40) | 1,264 | 13,916 | (1) | 13,915 | |

(Note) 1. Business segments are adopted for inner management.

2. Changes in accounting methods

License fees had previously been included in non-operating income, however the Company decided to include them in net sales. This change had minor effect on net sales and operating income.

Geographical Areas

| _ | | N | (Mi | llions of yen) | | | |
|----------------------------------|---------|-----------------|--------|----------------|---------|--------------------------|--------------|
| _ | Japan | The Americas | Europe | Asia | Total | Eliminations & Corporate | Consolidated |
| Net sales | | | | | | | |
| Sales to third parties | 171,832 | 39,226 | 32,392 | 21,554 | 265,005 | - | 265,005 |
| Intersegment sales and transfers | 40,631 | 169 | 270 | 7,822 | 48,894 | (48,894) | |
| Total sales | 212,463 | 39,396 | 32,663 | 29,377 | 313,900 | (48,894) | 265,005 |
| Operating costs and expenses | 198,093 | 35,446 | 30,978 | 26,596 | 291,115 | (48,766) | 242,348 |
| Operating income | 14,369 | 3,949 | 1,684 | 2,781 | 22,785 | (127) | 22,657 |

(Note) 1. Geographical areas are divided into categories based on their geographical proximity.

- 2. The regions that belong to each area are as follows.
 - (1) The Americas U.S.A., etc
 - (2) Europe Germany, Sweden, The United Kingdom, etc
 - (3) Asia The People's Republic of China, Singapore, Korea, etc
- 3. Changes in accounting methods
 - (1) The Company has adopted "Accounting Standard for Directors' Bonus". As a result of this change, operating costs and expenses in the third quarter increased for Japan by 120 million yen. Operating income decreased as much.
- (2) Allowance for directors' retirement benefits had previously been recognized when actual payment was made, however the company decided to make an allowance for directors' retirement benefits as necessary according to the provisions of the Company's bylaw at the end of the third quarter. As a result of this change, operating costs and expenses in the third quarter increased for Japan by 90 million yen. Operating income decreased as much.
- (3) The earnings and expenses of overseas subsidiaries had previously been calculated using the spot exchange rate on the record date, however the Company decided to use the average exchange rate during the accounting period. As a result of this change, net sales decreased for The Americas by 133 million yen, Europe by 1,500 million yen, and Asia by 580 million yen. Operating income decreased for The Americas by 10 million yen, Europe by 82 million yen, and Asia by 60 million yen.

| _ | | | Nine months | s ended Decer | 5 (Mi | llions of yen) | |
|----------------------------------|---------|------------------|-------------|---------------|---------|--------------------------|--------------|
| _ | Japan | North America | Europe | Asia | Total | Eliminations & Corporate | Consolidated |
| Net sales | | | | | | | |
| Sales to third parties | 144,809 | 37,273 | 28,509 | 17,586 | 228,179 | - | 228,179 |
| Intersegment sales and transfers | 33,780 | 262 | 247 | 5,830 | 40,120 | (40,120) | |
| Total sales | 178,590 | 37,536 | 28,756 | 23,417 | 268,300 | (40,120) | 228,179 |
| Operating costs and expenses | 171,174 | 34,286 | 26,409 | 21,552 | 253,423 | (39,159) | 214,263 |
| Operating income | 7,415 | 3,250 | 2,346 | 1,864 | 14,877 | (961) | 13,915 |

(Note) 1. Geographical areas are divided into categories based on their geographical proximity.

- 2. The regions that belong to each area are as follows.
 - (1) The Americas U.S.A., etc
 - (2) Europe Germany, Sweden, The United Kingdom, etc
 - (3) Asia The People's Republic of China, Singapore, Korea, etc
- 3. The geographical area of "North America" has been changed to "The Americas." This change had no effect.
- 4. Changes in accounting methods

License fees had previously been included in non-operating income, however the Company decided to include them in net sales. This change had minor effect on net sales and operating income.

Overseas Sales

| | Nine | months ended l | 06 (M | (Millions of yen) | |
|--|--------------|----------------|--------|-------------------|---------|
| | The Americas | Europe | Asia | Other | Total |
| Overseas sales | 40,691 | 33,636 | 47,210 | 964 | 122,504 |
| Consolidated sales | - | - | - | - | 265,005 |
| Percentage of overseas sales in consolidated sales | 15% | 13% | 18% | 0% | 46% |

(Note) 1. Geographical areas are divided into categories based on their geographical proximity.

- 2. The regions that belong to each area are as follows.
 - (1) The Americas U.S.A., etc
 - (2) Europe Germany, Sweden, The United Kingdom, etc
 - (3) Asia The People's Republic of China, Singapore, Korea, etc
 - (4) Other Australia, etc
- 3. Overseas sales are sales made by Yaskawa Electric and its subsidiaries to countries and regions excluding Japan.
- 4. Changes in accounting methods

The earnings and expenses of overseas subsidiaries had previously been calculated using the spot exchange rate on the record date, however the Company decided to use the average exchange rate during the accounting period. As a result of this change, overseas sales decreased for The Americas by 128 million yen, Europe by 1,475 million yen, Asia by 534 million yen, and Other by 8 million yen. Consolidated sales decreased by 2,145 million yen. This change had minor effect on the percentage of overseas sales in consolidated sales.

| | Nine months ended December 20, 2005 (Millions of year | | | | | | |
|--|---|--------|--------|-------|---------|--|--|
| | The Americas | Europe | Asia | Other | Total | | |
| Overseas sales | 38,432 | 29,661 | 39,200 | 1,089 | 108,383 | | |
| Consolidated sales | - | - | - | - | 228,179 | | |
| Percentage of overseas sales in consolidated sales | 17% | 13% | 17% | 1% | 48% | | |

(Note) 1. Geographical areas are divided into categories based on their geographical proximity.

- 2. The regions that belong to each area are as follows.
 - (1) The Americas U.S.A., etc
 - (2) Europe Germany, Sweden, The United Kingdom, etc
 - (3) Asia The People's Republic of China, Singapore, Korea, etc
 - (4) Other Australia, etc
- 3. Overseas sales are sales made by Yaskawa Electric and its subsidiaries to countries and regions excluding Japan.
- 4. In connection with the change in the geographical area of "North America" to "The Americas", sales in Brazil have been included in "The Americas" instead of "Other." This change had minor effect.

Consolidated Sales by Business Segment

(Millions of yen)

| | Nine months December 2 | | Nine months e | | Percentage of change | Year ended 2006 | March 20, |
|--------------------------|---------------------------|------------|---------------|------------------------------|----------------------|-----------------|------------|
| | December 2 | Percentage | December 20, | December 20, 2005 Percentage | | 2000 | Percentage |
| Motion Control | 119,686 | 45.2% | 98,354 | 43.1% | 21.7% | 133,909 | 41.5% |
| Robotics | 89,544 | 33.8% | 84,921 | 37.2% | 5.4% | 113,458 | 35.1% |
| System Engineering | 31,728 | 12.0% | 21,994 | 9.6% | 44.3% | 41,932 | 13.0% |
| Information Technologies | 18,421 | 6.9% | 16,109 | 7.1% | 14.4% | 24,783 | 7.7% |
| Other | 5,623 | 2.1% | 6,800 | 3.0% | (17.3%) | 8,833 | 2.7% |
| Total | 265,005 | 100.0% | 228,179 | 100.0% | 16.1% | 322,916 | 100.0% |

(Note) The name of the "Robotics Automation" segment was changed to "Robotics" this fiscal year.

Consolidated sales by geographical areas

(Millions of yen)

| | Nine months ended | | Nine months e | | Percentage | Year ended Marc | ch 20, 2006 |
|--------------|-------------------|------------|--------------------------|------------|------------|-----------------|-------------|
| | December 20, | 2006 | December 20, <u>2005</u> | | of change | | |
| | | Percentage | | Percentage | | | Percentage |
| Japan | 171,832 | 64.9% | 144,809 | 63.5% | 18.7% | 208,728 | 64.6% |
| The Americas | 39,226 | 14.8% | 37,273 | 16.3% | 5.2% | 50,353 | 15.6% |
| Europe | 32,392 | 12.2% | 28,509 | 12.5% | 13.6% | 38,235 | 11.8% |
| Asia | 21,554 | 8.1% | 17,586 | 7.7% | 22.6% | 25,600 | 7.9% |
| Total | 265,005 | 100.0% | 228,179 | 100.0% | 16.1% | 322,916 | 100.0% |