## Consolidated Results for the First Quarter of the Fiscal Year Ending February 28, 2019 [Japan GAAP]

July 12, 2018

Listed company name: YASKAWA Electric Corporation <u>https://www.yaskawa.co.jp/en/</u> Representative: Hiroshi Ogasawara, Representative Director, President Stock exchange listings: Tokyo (First section), Fukuoka Stock ticker number: 6506

(Note: This document is a summarized translation of the financial statement submitted to the Tokyo Stock Exchange and Fukuoka Stock Exchange for the period stated above. Figures under ¥1 million are rounded down.)

# 1. Summary of Consolidated Results for the First Quarter of the Fiscal Year Ending February 28, 2019 (March 1, 2018 to May 31, 2018)

#### (1) Consolidated Statements of Income

(Millions of yen, percentage change from the previous year)								
	Net sales		Operatio	Operating income Ordinary inco		Profit attributa		butable to
	INCL	sales	Operating	g meome	Orunnary	meome	owners o	of parent
Three months ended	128,216	_	17,190	_	16,763	_	15,718	_
May 31, 2018	120,210	_	17,170	_	10,705	_	13,710	_
Three months ended	107,498	18.9%	13,218	141.9%	12,568	138.3%	9,799	185.0%
June 20, 2017	107,498	10.970	15,218	141.970	12,508	138.370	9,199	185.0%

Note: Comprehensive income

Three months ended June 20, 2017: 10,256 million yen (620.0%)

	Earnings per share (basic, Yen)	Earnings per share (diluted, Yen)
Three months ended May 31, 2018	59.36	-
Three months ended June 20, 2017	36.80	-

Note1: The Company changed its accounting period in fiscal 2017 from March 20 to the last day of February. As a result of this change, the period for the first quarter of the fiscal year ending February 2019 (From March 1, 2018 to May 31, 2018) is different from that of the first quarter of the previous fiscal year (From March 21, 2017 to June 20, 2017). Therefore, the percentage changes from the previous fiscal year are not shown.

Note2: Earnings per share (diluted) is not shown as there is no dilutive shares.

#### (2) Consolidated Financial Position

(Millions	of ven.	except ra	tio and	per share	data)
(minons	or yon,	excepting	and and	per snare	uulu)

(itilitions of year, except fund and						
	Total assets	Net assets	Shareholders'			
	Total assets	INEL ASSELS	equity ratio (%)			
As of May 31, 2018	462,978	235,821	50.2			
As of February 28, 2018	441,249	238,626	53.5			

Reference: Shareholders' equity

As of May 31, 2018: ¥232,637 million

As of February 28, 2018: ¥235,865 million

Three months ended May 31, 2018: 13,383 million yen (-%)

## 2. Dividends

	Dividends per share (yen)						
	End of 1Q	End of 1Q         End of 2Q         End of 3Q         Year-end         Annua					
Year ended February 28, 2018	-	20.00	-	20.00	40.00		
Year ending February 28, 2019	-						
Year ending February 28, 2019 (forecasts)		26.00	-	26.00	52.00		

Note: Revisions to the most recently announced dividend forecast: No

## 3. Projected Consolidated Results for the Fiscal Year Ending February 28, 2019

## (from March 1, 2018 to February 28, 2019)

(Millions of yen, percentage change from the	e corresponding per	eriod of the	previous year)
--	---------------------	--------------	----------------

	Net sal	es	Operat incon	•	Ordinary i	income	Net inc attributat owners of	ble to	Earnings per share (Yen)
Six months ending August 31, 2018	258,500	-	33,300	-	33,800	-	26,500	-	100.07
Year ending February 28, 2019	510,000	-	65,500	-	67,000	-	50,000	-	188.81

Note: Revisions to the most recently announced sales and earnings forecast: No

Note: As the transitional year for the change in accounting period, the previous fiscal year was from March 21, 2017 to February 28, 2018. Therefore, the percentage changes from the first half of the previous fiscal year and from the previous fiscal year are not shown.

Reference: These forecasts are based on average exchange rate assumptions of 1 USD = 105 JPY and 1 EUR = 130 JPY during the period from June 1, 2018 to August 31, 2018.

Please refer to the supplements to financial results available on Yaskawa Electric's website for details. (https://www.yaskawa.co.jp/en/ir/materials/br)

## \*Notes:

(1) Major Change in Scope of Consolidation: No

- (2)Use of accounting methods that are specific to the preparation of the quarterly consolidated financial statements: No
- (3) Changes in Accounting Policies, Changes in Accounting Estimates, and Restatements:
  - 1. Changes in accounting policies accompanying revisions in accounting standards: No
  - 2. Changes other than in 1.: No
  - 3. Changes in accounting estimates: No
  - 4. Restatements: No

#### (4) Number of Common Shares Outstanding

	First quarter of the fiscal year ending February 2019	First quarter of the fiscal year ended February 2018
The number of shares outstanding including treasury shares at the end of period	266,690,497	266,690,497
The number of treasury shares at the end of period	2,881,200	674,399
Average during period	264,809,354	266,302,312

Note: The number of treasury shares includes the shares of the Company (290,100 shares as of May 31, 2018, 290,100 shares as of February 28, 2018) held by "Board Benefit Trust (BBT)" and "Employee Stock Ownership Plan (J-ESOP)." The shares of the Company held by BBT and J-ESOP are included in treasury shares deducted in calculating the average number of shares during period. (290,100 shares for 1Q of the year ending February 2019, no shares for1Q of the year ended February 2018)

\* This financial report is not subject to the audit procedure.

\*About the appropriate use of business forecasts and other matters

- Forward-looking statements in these materials are based on information available to management at the time this report was prepared and assumptions that management believes are reasonable, and are not disclosed for the purpose of making a commitment to their achievement. Actual results may differ from these statements for a number of reasons.
- The Company will hold a telephone conference for securities analysts and institutional investors on July 12, 2018.

#### 4. Qualitative Information on Quarterly Results

#### **Business Performance**

The Company changed its accounting period in fiscal 2017 from March 20 to the last day of February. As a result of this change, the period for the first quarter of the fiscal year ending February 2019 (From March 1, 2018 to May 31, 2018) is different from that of the first quarter of the previous fiscal year (From March 21, 2017 to June 20, 2017). Therefore, the year-on-year changes of the management results are not shown.

The business performance of the Yaskawa Group in the first quarter of fiscal 2018 (March 1, 2018 – February 28, 2019) was strong due to continued high demand on the back of sophistication and automation of production equipment in the global manufacturing industry. The Yaskawa Group captured the growth markets including those for the data centers, home electronics, lithium ion batteries, etc., and demand for investment in the automobile-related industry expanded. As a result, the Yaskawa Group achieved high levels of sales and operating income.

<Management environment of each region>

Japan:

Strong capital expenditures for the purpose of sophistication of production equipment and enhancement of production capacity continued in the manufacturing sector, especially in the automobile-related industry. Furthermore, the demand for semiconductor for data centers and also for electronic components for vehicles were steady.

U.S.:

On the back of stable economic growth, a high level of semiconductor- and oil&gas-related demand continued. Also, the demand for general industrial machinery including automobile-related demand continued to be steady.

Europe:

Demand for capital expenditures in the manufacturing sector, especially in the automobile-related industry was strong.

#### China:

Although smartphone-related capital investment saw a lull, the demand in the markets of lithium ion batteries and home electronics, etc. expanded on the back of sophistication and automation of production equipment in the manufacturing sector. Also, the environment-responsive demand remained at a high level. Asia except China:

The OLED-related demand saw a slowdown in growth, while capital investment demand for memory remained steady in Korea.

	Three months ended, June 20, 2017	Three months ended, May 31, 2018	Change
Net sales	107,498 million JPY	128,216 million JPY	-
Operating income	13,218 million JPY	17,190 million JPY	-
Ordinary income	12,568 million JPY	16,763 million JPY	-
Profit attributable to owners of parent	9,799 million JPY	15,718 million JPY	-
Average exchange rate for USD	111.85 JPY	107.76 JPY	-4.09 JPY
Average exchange rate for EUR	120.93 JPY	130.86 JPY	+9.93 JPY

The business performance of the first quarter of fiscal 2018 is as follows.

Performance by Business Segment

The business of the Yaskawa Group is divided into four segments.

The performance of each business segment for the first quarter of fiscal 2018 is as follows.

Mation Control	Net sales	59,737 million JPY
Motion Control	Operating income	12,384 million JPY

Motion Control segment is comprised of AC servo & controller business and drives business. Both sales and operating income for the segment were high level as both businesses achieved robust sales globally. <AC servo & controller business>

• On the back of the progress of sophistication and automation of production equipment in the manufacturing sector, the demand for semiconductor for data centers and also for electronic components for vehicles were at high level, which led to strong sales. However, smartphone-related demand saw a lull.

- <Drives business>
- Sales remained steady on the back of recoveries in the environment-responsive demand in China and steady U.S. oil&gas-related demand.

	Net sales	43,913 million JPY			
Robotics	Operating income	5,005 million JPY			
<ul> <li>Sales were strong on the back of strong global demand. Productivity improved because of the growth in the sales volume, which led to increase in profit.</li> <li>Automobile-related sales including such products as welding and painting robots were strong especially in Japan and Europe on the back of robust capital investment.</li> <li>Sales for the general industries were strong especially in China on the back of robust demand for production automation in the manufacturing sector overall.</li> </ul>					
production automation	Net sales	13,994 million JPY			
System Engineering Operating loss -319 million JPY					
• Sales of the steel plant the issue in the progres	<ul><li>the issue in the progress of projects in Japan.</li><li>As for the clean power business, sales related to large-scale wind turbines grew in Europe, while the PV</li></ul>				
Other	Net sales	10,571 million JPY 601 million JPY			
Other segment is comprised Sales and operating income from the start of commercia	grew due to the effect fi	and logistics business. From subsidiary newly consolidated and a temporary effect			

## 3. Consolidated Financial Statements

### 1) Consolidated Balance Sheets

		(Millions of yer
	As of February 28, 2018	As of May 31, 2018
Assets		
Current assets		
Cash and deposits	42,279	50,53
Notes and accounts receivable — trade	142,039	150,30
Merchandise and finished goods	58,640	61,47
Work in process	19,311	18,32
Raw materials and supplies	22,100	24,06
Other	23,320	18,83
Allowance for doubtful accounts	-2,695	-1,96
Total current assets	304,995	321,57
Non-current assets		
Property, plant and equipment	67,956	72,55
Intangible assets		
Goodwill	2,931	2,74
Other	19,108	20,71
Total intangible assets	22,039	23,45
Investments and other assets		
Other	46,637	45,63
Allowance for doubtful accounts	-379	-25
Total investments and other assets	46,258	45,38
Total non-current assets	136,254	141,39
Total assets	441,249	462,97

		(Millions of yen)	
	As of February 28, 2018	As of May 31, 2018	
Liabilities			
Current liabilities			
Notes and accounts payable — trade	84,795	89,410	
Short-term loans payable	22,498	23,006	
Provision for directors' bonuses	59	68	
Other	54,319	61,598	
Total current liabilities	161,673	174,084	
Non-current liabilities			
Long-term loans payable	8,977	18,803	
Provision for directors' retirement benefits	202	21	
Provision for stocks payment	367	36'	
Net defined benefit liability	25,917	25,500	
Other	5,484	8,18	
Total non-current liabilities	40,949	53,07	
Total liabilities	202,623	227,15	
Net assets			
Shareholders' equity			
Capital stock	30,562	30,562	
Capital surplus	27,717	27,71	
Retained earnings	164,360	174,75	
Treasury shares	-1,338	-12,50	
Total shareholders' equity	221,301	220,529	
Accumulated other comprehensive income			
Valuation difference on available-for-sale securities	10,961	9,508	
Deferred gains or losses on hedges	13	12	
Foreign currency translation adjustment	4,126	2,995	
Remeasurements of defined benefit plans	-538	-40	
Total accumulated other comprehensive income	14,563	12,10	
Non-controlling interests	2,761	3,18	
Total net assets	238,626	235,82	
Total liabilities and net assets	441,249	462,978	
	111,249	402,7	

2) Consolidated Statements of Income and Comprehensive Income

		(Millions of yen)
	Three months ended June 20, 2017	Three months ended May 31, 2018
Net sales	107,498	128,21
Cost of sales	70,029	84,66
Gross profit	37,468	43,55
Selling, general and administrative expenses	24,249	26,36
Operating profit	13,218	17,19
Non-operating income		
Interest income	47	4
Dividend income	23	
Share of profit of entities accounted for using equity method	43	28
Subsidy income	9	5
Gain on bad debts recovered	95	-
Other	55	4
Total non-operating income	274	44
Interest expenses	155	15
Foreign exchange losses	622	63
Other	147	9
Total non-operating expenses	925	87
Ordinary profit	12,568	16,76
Extraordinary income		
Gain on sales of non-current assets	3	
Gain on sales of investment securities	0	-
Gain on sales of shares of subsidiaries and associates	0	-
Gain on liquidation of subsidiaries and associates	7	-
Gain on acquisition of subsidiary	-	2,96
Other	-	
Total extraordinary income	11	2,97
Extraordinary losses		
Loss on sales and retirement of non-current assets	23	1
Loss on valuation of investment securities	91	32
Other	_	
Total extraordinary losses	114	33
Profit before income taxes	12,464	19,39
Income taxes — current	2,321	4,80
Income taxes — deferred	248	-1,24
Total income taxes	2,570	3,55
Profit	9,894	15,83
Profit attributable to non-controlling interests	95	11
Profit attributable to owners of parent	9,799	15,71

Consolidated Statements of Comprehensive Income

(Millions of yen)

	Three months ended June 20, 2017	Three months ended May 31, 2018
Profit	9,894	15,838
Other comprehensive income		
Valuation difference on available-for-sale securities	161	-1,317
Deferred gains or losses on hedges	-45	-0
Foreign currency translation adjustment	195	-1,024
Remeasurements of defined benefit plans, net of tax	22	114
Share of other comprehensive income of entities accounted for using equity method	27	-226
Total other comprehensive income	361	-2,455
Comprehensive income	10,256	13,383
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	10,175	13,264
Comprehensive income attributable to non-controlling interests	81	119

3) Notes to the Consolidated Financial Statements

(Notes pertaining to the presumption of a going concern)

None

(Note in case of significant changes in the amount of shareholders' equity)

None