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(Stock Exchange Code 6506) May 8, 2019

# To Shareholders with Voting Rights:

Hiroshi Ogasawara Representative Director, President YASKAWA Electric Corporation 2-1 Kurosakishiroishi, Yahatanishi-ku Kitakyushu, Japan

#### **NOTICE OF**

# THE 103RD ANNUAL GENERAL MEETING OF SHAREHOLDERS

#### Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

You are cordially invited to attend the 103rd Annual General Meeting of Shareholders of YASKAWA Electric Corporation (the "Company"). The meeting will be held for the purposes described below.

If you are unable to attend the meeting, you can exercise your voting rights in writing, or via the Internet. Please review the Reference Documents for the General Meeting of Shareholders that appear later in this document. If exercising your voting rights in writing, please indicate your vote for or against the proposals on the enclosed Voting Rights Exercise Form and return it so that it is received by 5:00 p.m. on Monday, May 27, 2019, Japan time. If exercising your voting rights via the Internet, please access the website designated by the Company (https://soukai.mizuho-tb.co.jp/), and exercise your voting rights by 5:00 p.m. on Monday, May 27, 2019, Japan time.

**1. Date and Time:** Tuesday, May 28, 2019, at 10:00 a.m. Japan time (Open at 9:00 a.m.)

**2. Venue:** Head Office of the Company

2-1 Kurosakishiroishi, Yahatanishi-ku, Kitakyushu, Japan

3. Meeting Agenda:

Matters to be reported: 1. The Business Report and Consolidated Financial Statements for the

Company's 103rd Fiscal Year (March 1, 2018 - February 28, 2019), and results of audits of the Consolidated Financial Statements by the Accounting

Auditor and the Audit and Supervisory Committee

2. Non-consolidated Financial Statements for the Company's 103rd Fiscal Year (March 1, 2018 - February 28, 2019)

Proposals to be resolved:

**Proposal 1:** Election of 6 Directors (Excluding Directors who are Members of Audit and

Supervisory Committee)

**Proposal 2:** Election of 5 Directors who are Members of Audit and Supervisory Committee

**Proposal 3:** Revision of the Amount of Performance-based Stock Remuneration, etc., for

Directors (Excluding Directors who are Members of Audit and Supervisory

Committee)

# 4. Matters related to exercise of Voting Rights

- (1) If you exercise your voting rights twice, once by the Voting Rights Exercise Form and once via the Internet, we will treat your Internet vote as the valid exercise of the voting rights, regardless of the time or date of arrival of your vote.
  - If you exercise your voting rights several times via the Internet, we will treat the most recent vote as the valid exercise of the voting rights.
- (2) If you wish to exercise your voting rights by proxy, please appoint a proxy who is a shareholder of the Company possessing voting rights. The proxy will be requested to submit a document certifying the status as proxy at the reception desk upon arrival at the meeting.

**END** 

When attending the meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk. In the case where the Reference Documents for the General Meeting of Shareholders, the Business Report, Non-consolidated Financial Statements, or Consolidated Financial Statements are revised, the revised versions will be posted on the Company's website.

The Company's website (https://www.yaskawa.co.jp/)

# **Reference Documents for General Meeting of Shareholders**

# **Proposals and References**

**Proposal 1:** Election of 6 Directors (Excluding Directors who are Members of Audit and Supervisory Committee)

The terms of office of all 6 Directors (Excluding Directors who are Members of Audit and Supervisory Committee; the same shall apply hereinafter in this Proposal) will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the election of 6 Directors is proposed. The candidates are as below.

The Audit and Supervisory Committee has expressed an opinion to the effect that each candidate is qualified to serve as a Director of the Company, in light of the nomination procedures applied by the Nomination Advisory Committee and the execution of duties and performance results of each candidate in the current fiscal year.

The areas of expertise that the Company expects each candidate to bring to the Board of Directors are provided on page 11.

# **Candidates for Director**

No.	Name	Current Positions and Responsibilities, etc.	
1	Junji Tsuda	Representative Director; Chairman of the Board	Reappointment
2	Hiroshi Ogasawara	Representative Director; President; In charge of Human Resources Development; Manager, ICT Strategy Div.	Reappointment
3	Shuji Murakami	Representative Director; Corporate Executive Vice President; In charge of CSR & Compliance; In charge of Administration; General Manager, Corporate Planning Div.	Reappointment
4	Yoshikatsu Minami	Director; Corporate Senior Vice President; General Manager, Production Management & Operations Div.; General Manager, Export Administration Div.	Reappointment
5	Koichi Takamiya	Director; Corporate Senior Vice President; General Manager, Sales Div.; Chairman, Yaskawa Electric Taiwan Corporation; Chairman; YASKAWA TSUSHO (SHANGHAI) CO., LTD.	Reappointment
6	Masahiro Ogawa	Corporate Vice President; General Manager, Robotics Div.; General Manager, Control Technology Div., Robotics Div.; Chairman, YASKAWA SHOUGANG ROBOT CO., LTD.; President & CEO, Robotic Biology Institute Inc.	New

Reappointment: Candidate for reappointment as Director

New: New candidate for Director

No.	Name (Date of birth)	P	Number of shares of the Company held	
	10	June 2005 Di June 2009 Ma March 2010 Pro March 2013 Re		
1	Junji Tsuda (March 15, 1951) Reappointment			43,709
	As a corporate chief such posts as Repres for enhancing the Co Subject to his electio	entative Director and P mpany's corporate val	Suda has led the management of the Company by assuming President. As his rich knowledge and experience are essential ue, the Company nominates him as a candidate for Director. General Meeting of Shareholders, he will be reappointed to the	
2	Hiroshi Ogasawara (September 19, 1955) Reappointment	June 2006 Di March 2007 Di March 2011 Di June 2013 Di March 2014 Di Te March 2015 Re Ge March 2016 Re Te March 2017 Re In Di March 2018 Re In Str	ined the Company frector frector; General Manager, Drives Div. frector; General Manager, Motion Control Div. frector; Corporate Senior Vice President frector; Corporate Senior Vice President; General Manager, fechnology & Development Div. foregresentative Director; Corporate Executive Vice President; freeral Manager, Technology & Development Div. foregresentative Director; President; General Manager, forechnology & Development Div. foregresentative Director; President; foregresentative Director; f	26,421
	Mr. Hiroshi Ogasaw has led the manage enhancing the Comp Subject to his electio	nent of the Company any's corporate value,	ne post of Representative Director and President in 2016 and v. As his rich knowledge and experience are essential for the Company nominates him as a candidate for Director. General Meeting of Shareholders, he will be reappointed to the	

No.	Name (Date of birth)	Past experience, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held				
3	Shuji Murakami (April 21, 1959) Reappointment	March 1982  June 2008  June 2012  March 2014  March 2016  March 2017  March 2017  March 2017  March 2017  March 2017  March 2016  March 2017  March 2016  March 2017  March 2017  March 2016  March 2016  March 2017  March 2016  March 2016  March 2017  March 2016  March 2016  March 2016  March 2016  March 2016  March 2017  March 2016  March 2017  March 2016  March 2016  March 2016  March 2017  March 2016  March 2016  March 2017  March 2016  March 2016  March 2017  March 2016  March 2017  March 2016  March 2016  March 2017  March 2016  March 2016  March 2017  March 2016  March 2016  March 2016  March 2017  March 2016  March 2017  March 2016  March 2016  March 2017  March 2016  March 20	President President; ninistration;				
	Mr. Shuji Murakami President in 2016 an are essential for enha for Director. Subject	ing him as a candidate for Director] was appointed to the post of Representative Director and Corporate Ex d has led the management of the Company. As his rich knowledge an ncing the Company's corporate value, the Company nominates him as to his election as a Director at this General Meeting of Shareholder st of Representative Director and Corporate Executive Vice President.	d experience s a candidate				
4	Yoshikatsu Minami (October 31, 1959) Reappointment	June 2008  June 2012  June 2015  March 2017  March 2018  Director; Corporate Senior Vice President; General Manager, Robot Manager, Corporate Senior Vice President; In charge of ICT strategy; General Manager, Produ Management & Operations Div.; General Manager Administration Div.  March 2018  Director; Corporate Senior Vice President; General Manager, Production Management & Operations Div.; General Manager, Production Management & Operations Div.; General Manager, Production Management & Operations Div. (to product of the pr	rations Div.;				
	[Reasons for nominating him as a candidate for Director]  Prior to being appointed to Director, Mr. Yoshikatsu Minami garnered experience at business departments and overseas subsidiaries supervising departments, etc. As his rich knowledge and experience are essential for enhancing the Company's corporate value, the Company nominates him as a candidate for Director.						

No.	Name (Date of birth)		Number of shares of the	
5	Koichi Takamiya (July 12, 1960) Reappointment  [Reasons for nomina Prior to being appoin overseas subsidiaries	• Chairman; YASK ting him as a candida ted to Director, Mr. supervising departm	wa Electric Taiwan Corporation (AWA TSUSHO (SHANGHAI) CO., LTD.	Company held
6	supervising departm	ting him as a candida va has garnered exents, etc. As his rice	AAWA SHOUGANG ROBOT CO., LTD. , Robotic Biology Institute Inc.	6,158

- (Notes) 1. There are no special interests between each candidate for Director and the Company.
  - 2. The number of shares of the Company held by each candidate includes the shares he holds through YASKAWA Electric Officers' Shareholding Association.

# **Proposal 2:** Election of 5 Directors who are Members of Audit and Supervisory Committee

Among the 6 Directors who are Members of Audit and Supervisory Committee, the terms of office of 5 Directors will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the election of 5 Directors who are Members of Audit and Supervisory Committee is proposed. The candidates for Directors who are Members of Audit and Supervisory Committee are as below.

The Audit and Supervisory Committee has given its consent to the submission of this proposal.

The areas of expertise that the Company expects each candidate to bring to the Board of Directors are provided on page 11.

Candidates for Directors who are Members of Audit and Supervisory Committee

Cumura	aces for Directors (1)	io are members of made and supervisor	y committee
No.	Name	Current Positions and Responsibilities, etc.	
1	Koichi Tsukahata	Director; Full-time Member of Audit and Supervisory Committee	Reappointment
2	Yuji Nakayama	Director; Corporate Vice President; In charge of Human Resources & General Affairs Div. and audit	New
3	Yoshiki Akita	Outside Director; Member of Audit and Supervisory Committee	Reappointment/Outside/Independent
4	Junichi Sakane	Outside Director; Member of Audit and Supervisory Committee	Reappointment /Outside Independent
5	Hideo Tsukamoto		New/Outside/Independent

Reappointment: Candidate for reappointment as a Director who is Member of Audit and Supervisory Committee

New: New candidate for Director who is Member of Audit and Supervisory Committee

Outside: Candidate for Outside Director who is Member of Audit and Supervisory Committee

<u>Independent</u>: Independent Director as stipulated by the stock exchange, etc.

No.	Name (Date of birth)	Past experience, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held
1	Koichi Tsukahata (September 22, 1960) Reappointment	March 1985 March 2009 June 2010 March 2013 March 2013  March 2013  March 2018  March 2018  March 2018  March 2018  March 2018  May 2018  Joined the Company Motion Control Div.; General Manager, Yahata Factory Deputy General Manager, Motion Control Div.  Trustee; Director, President; YASKAWA ELECTRIC (SHENYANG) CO., LTD.  Trustee; In charge of audit Director; Member of Audit and Supervisory Committee (full-time; to present)	7,273
	Committee] The Company believ Committee to overse		
2	Yuji Nakayama (May 17, 1960) New	March 1983  Joined the Company  June 2010  Director; General Manager, Accounting Div.  Corporate Vice President  Director; Corporate Vice President  March 2017  March 2019  Director; Corporate Vice President; General Manager, Human Resources & General Affairs Div.  Director; Corporate Vice President; In charge of Human Resources & General Affairs Div. and audit (to present)	20,956
	Committee] The Company believe Committee to overse	ating him as a candidate for Director who is Member of Audit and Supervisory wes that Mr. Yuji Nakayama is qualified as a Member of Audit and Supervisory e the management of the Company based on the extensive experience and insight he is career in administrative departments of the Company's local subsidiaries overseas, rtments, etc.	

No.	Name (Date of birth)		Past experience, positions, responsibilities, and significant concurrent positions	Number of shares of the Company held			
3	Yoshiki Akita (February 12, 1952) Reappointment Outside Independent	Co., Ltd. Outside Director; [Number of years in	irector and Chairman and Executive Director; Layers Consulting Bell-Park Co., Ltd.	11,744			
	[Reasons for nominating him as a candidate for Outside Director who is Member of Audit and Supervisory Committee]  The Company believes that the rich expertise, experience, insight, etc., Mr. Yoshiki Akita has gained as a Certified Public Accountant and representative director of a consulting firm are very useful for the Company and that he is able to oversee the management of the Company from an objective viewpoint as an Outside Director.						
4	[Reasons for nomir Supervisory Commit The Company believ management profess	Director; KROSA  * He is scheduled CORPORATION [Number of years in 2 years (at the cornating him as a catee]  yes that the abundar ional derived from bany and that he wi	oresentative Director; Shin-Nippon Thermal Ceramics Corporation a KI HARIMA CORPORATION d to retire from the post of Director of KROSAKI HARIMA N on June 27, 2019.  In service] Inclusion of this General Meeting of Shareholders) Indidate for Outside Director who is Member of Audit and the knowledge, experience and insight of Mr. Junichi Sakane as a his career as an officer of business corporations, etc., will be very ill be able to oversee the management of the Company from an	0			

No.	Name (Date of birth)		Number of shares of the Company held	
5	Supervisory Commit Although Mr. Hideo outside director or c and specialized know Company and that h	Outside Audit & nating him as a catee] Tsukamoto has ne outside corporate and wledge in corporate	Entered the Legal Training and Research Institute, Supreme Court of Japan Graduated from the Legal Training and Research Institute, Supreme Court of Japan (57th Term); Registered as an Attorney (member of Daini Tokyo Bar Association); Joined Anderson Mori Law Office (currently Anderson Mori & Tomotsune LPC) Worked at Civil Affairs Bureau, the Ministry of Justice (in charge of planning and formulation of Revised Companies Act) Partner, Anderson Mori & Tomotsune LPC (to present) Part-time lecturer, Faculty of Law, The University of Tokyo Expert Member, Case Study Committee, The Japan Audit & Supervisory Board Members Association (to present) Member (2nd term), Corporate Governance System (CGS) Workshop, the Ministry of Economy, Trade and Industry (to present) Outside Audit & Supervisory Board Member, JA MITSUI LEASING, LTD. (to present) Trent positions] In Mori & Tomotsune LPC Supervisory Board Member, JA MITSUI LEASING, LTD. Frandidate for Outside Director who is Member of Audit and over been directly involved in corporate management other than as additor, the Company believes that the rich expertise, experience, a governance he has gained as an Attorney are very useful for the the management of the Company from an objective viewpoint as	0
	an Outside Director.			

#### (Notes)

- 1. There are no special interests between each candidate for Director and the Company.
- 2. Mr. Yoshiki Akita, Mr. Junichi Sakane and Mr. Hideo Tsukamoto are candidates for Outside Director. The Company has designated all the current Outside Directors as Independent Directors as stipulated by the Tokyo Stock Exchange and has filed them with the Exchange. If the reelection of Mr. Yoshiki Akita and Mr. Junichi Sakane is approved, the Company will continue to designate them as Independent Directors. Mr. Hideo Tsukamoto meets the requirements for Independent Directors as stipulated by the Exchange, and the Company will designate him as an Independent Director if his election is approved.
- 3. Mr. Yoshiki Akita, Mr. Junichi Sakane and Mr. Hideo Tsukamoto, candidates for Outside Director, do not correspond to any of the following with regard to the independence of Outside Directors, besides the qualifications described in 1 above. Therefore, the Company believes that their independence will be ensured.
  - · A person who works for or once worked for organizations that are the Company's major shareholders.
  - · A person who works for or once worked for the Company's main bank or other principal lenders of the Company.
  - A person who works for or once worked for the Company's lead managing underwriter.
  - A person who works for or once worked for organizations that are the Company's main business partners.
  - A person who works for or once worked for the Company's audit corporation.
  - A person with whom the Company engages, or has engaged in the past, in a material transaction such as a consulting and advisory contract.
- 4. The Company has, in accordance with the provisions of Article 427, Paragraph 1, of the Companies Act, entered into a contract with each of the current Directors who are Members of Audit and Supervisory Committee for limitation of liabilities for damages stipulated in Article 423, Paragraph 1 of the same Act. The maximum amount of liability under the contract shall be the minimum liability amount as provided in the provisions of Article 425, Paragraph 1, of the same Act. If the reelection of Mr. Koichi Tsukahata, Mr. Yoshiki Akita and Mr. Junichi Sakane is approved, the Company will renew the contract with them. If the election of Mr. Yuji Nakayama and Mr. Hideo Tsukamoto is approved, the Company will enter into a liability limitation contract with them under the same conditions.
- The number of shares of the Company held by each candidate includes the shares he holds through YASKAWA Electric Officers' Shareholding Association.

(Reference) Composition of the Board of Directors [effective May 28, 2019, subject to approval of Proposals 1 and 2]

The Board of Directors of the Company shall be composed of persons with a high degree of knowledge and experience in areas related to corporate management.

Among such areas, those of critical importance for corporate management are classified below, and each Director is expected to demonstrate their abilities to the fullest extent.

The table of the Board of Directors' composition below was prepared on the assumption that all the Proposals regarding the election of Directors are approved as proposed at this General Meeting of Shareholders.

		Areas of expertise that the Company expects each Director to bring to the Board of Directors								
	Di	rectors	Corporate management/ Business strategy	Corporate governance	Finance accounting	Legal affairs	Sales marketing	Manufacturing R&D IT	Global	Male     Female     Female
Junji Tsuda	(Age: 68)		•	•			•		•	•
Hiroshi Ogasawara	(Age: 63)		•	•	•		•	•	•	•
Shuji Murakami	(Age: 60)		•	•	•	•			•	•
Yoshikatsu Minami	(Age: 59)		•	•				•	•	•
Koichi Takamiya	(Age: 58)		•	•			•		•	•
Masahiro Ogawa	(Age: 54)		•	•			•	•	•	•
Yuji Nakayama	(Age: 59)	Member of Audit and Supervisory Committee	•	•	•				•	•
Koichi Tsukahata	(Age: 58)	Member of Audit and Supervisory Committee	•	•					•	•
Yoshiki Akita	(Age: 67)	Member of Audit and Supervisory Committee  Member of Outside Independent	•	•	•	•			•	•
Junichi Sakane	(Age: 63)	Member of Audit and Supervisory Committee  Member of Outside Independent	•	•				•	•	•
Junko Sasaki	(Age: 59)	Member of Audit and Supervisory Committee  Member of Outside Independent	•	•			•	•	•	0
Hideo Tsukamoto	(Age: 38)	Member of Audit and Supervisory Committee  Member of Outside Independent	•	•		•			•	•

(Note) The table above does not cover all the expertise each candidate possesses. Ages are as of this General Meeting of Shareholders.

**Proposal 3**: Revision of the Amount of Performance-based Stock Remuneration, etc., for Directors (Excluding Directors who are Members of Audit and Supervisory Committee)

### 1. Reasons for Proposal

The Company obtained the approval of shareholders at the 101st Annual General Meeting of Shareholders held on June 15, 2017, (hereinafter referred to as the "Last Shareholders' Meeting") and introduced a performance-based stock remuneration plan called the "Board Benefit Trust (BBT)" (hereinafter referred to as the "Remuneration Plan") for Directors (excluding Directors who are Members of Audit and Supervisory Committee; hereinafter the same shall apply in this proposal), with intent to raise the motivation of Directors to achieve the Company's medium-term business plan and encourage their contribution to the improvement of the Company's medium- to long-term performance and to the enhancement of the corporate value, by having them share not only the benefit of high stock prices, but also the downside price risk, together with the Company's shareholders. In this proposal, the Company wishes to obtain approval of the shareholders for partial amendments to the Remuneration Plan as provided in Section 2 below.

Lately, the Company has succeeded in achieving "Dash 25", the mid-term business plan for FY2016 - FY2018. In order to continue realizing increases in corporate value, it is of crucial importance to have Directors contribute to the enhancement of corporate value in the mid-term business plan that began in the current fiscal year, and set a higher standard for the mid-term business plan than the previous plan and achieving the goals set out therein.

With the intent to achieve the current mid-term business plan, it is proposed that the Remuneration Plan be changed to a system based on the degree of achievement, and that the amount of remuneration for Directors be revised to an amount commensurate with more aggressive goals. Through these revisions, the Company would like to further boost motivation of Directors for and their active engagement in achieving the plan.

In light of the purposes of the Remuneration Plan stated above, the Company considers the contents of this Proposal appropriate.

Shareholders are also requested to delegate decisions to the Board of Directors on the details of the Remuneration Plan partially amended under this Proposal, within the scope set out in Section 2 below.

If Proposal 1 is approved as proposed, the number of Directors to whom the Remuneration Plan applies shall be six (6).

The Audit and Supervisory Committee expressed its opinion that, in consideration of the purpose and contents of the Remuneration Plan and the results of deliberation of the Remuneration Advisory Committee, the partial amendments to the Remuneration Plan in this Proposal are appropriate.

In addition, the Company plans to make similar changes to the scheme for Corporate Vice Presidents who are also eligible for the Remuneration Plan.

### 2. Details of the Amended Remuneration Plan

The Remuneration Plan is a performance-based stock remuneration plan whereby shares of the Company are acquired through a trust using funds contributed by the Company (hereinafter, the trust established pursuant to the Remuneration Plan shall be referred to as the "Trust"), and shares of the Company and cash equivalents of the shares at their market value (hereinafter collectively referred to as the "Company Shares") are awarded or paid through the Trust to the Directors in accordance with the Rules on Directors' Stock Remuneration established by the Company.

In principle, a Director shall receive an award of Company Shares at the time the Director retires.

It is proposed that partial amendments described in the following items be made to the terms of the Remuneration Plan, which were approved at the Last Shareholders Meeting.

### (1) Conditions for Granting Points

The Company grants points to Directors in accordance with the degree of achievement of the targets set out in the mid-term business plan.

### (2) Amount of Trust Money (Amount of Remuneration, etc.)

The Company shall, subject to the approval of this Proposal, continue the Remuneration Plan applicable to a three-fiscal year period from the 104th Fiscal Year to the 106th Fiscal Year (hereinafter, the three-fiscal year period shall be referred to as the "Applicable Period," and the respective period counted in fiscal years (2 fiscal years at minimum and 4 fiscal years at maximum) after the Applicable Period has passed, as predetermined by the Board of Directors each time, shall be referred to as the "Subsequent Applicable Period") and each Subsequent Applicable Period thereafter (hereinafter, the "Applicable Period" and

"Subsequent Applicable Period" shall collectively be referred to as the "Applicable Period"). To that end, the Company shall contribute a certain amount in cash to continue the Trust, and the Trust shall use the funds to acquire the Company's shares in order to award the Company Shares to the Directors.

The maximum amount of contribution the Company may make to the Trust for each Applicable Period shall be an amount calculated by multiplying \(\frac{4}{2}50\) million by the number of fiscal years in the Applicable Period. Therefore, the maximum amount of contribution for the Applicable Period shall be \(\frac{4}{7}50\) million.

However, if the Trust's assets include shares of the Company (excluding shares equivalent to the number of points granted to the Directors and not yet awarded to the Directors) and cash (hereinafter collectively referred to as the "Remaining Shares") when the Company makes an additional contribution to the Trust in any Applicable Period, the maximum amount of additional contribution that the Company may make in the Applicable Period shall be an amount calculated by deducting the value of the Remaining Shares (in the case of the Company's shares, book value on the last date of the Applicable Period immediately before the period) from the aforementioned maximum amount.

When the Company resolves to make any additional contributions, it shall disclose the fact in an appropriate and timely manner.

#### (3) Number of Shares Acquired During the Applicable Period

The Trust shall use the funds contributed as mentioned in (2) above to acquire the Company's shares through the trading markets or by way of disposals of the Company's treasury shares. During the Applicable Period, a maximum of 250,000 shares shall be acquired without delay after the additional contributions are made.

Notice of the details of the acquisition of shares of the Company by the Trust shall be issued in an appropriate and timely manner.

(Reference) Comparison of the plan before and after the amendments

	Before the amendments	After the amendments
(1) Conditions for granting points	On the premise of achieving the targets in the med-term business plan	In accordance with the degree of achievement of the targets set out in the medium-term business plan
(2) Amount of trust money (amount of remuneration, etc.)	Maximum amount of contribution per fiscal year: ¥150 million (the last Applicable Period: ¥150 million per fiscal year × 2 fiscal years = ¥300 million)	Maximum amount of contribution per fiscal year: \$250 million (Applicable Period: \$250 million per fiscal year × 3 fiscal years = \$750 million)
(3) Number of shares acquired during the Applicable Period	Maximum number of shares to be acquired in the last Applicable Period: 320,000 shares (for Directors and Corporate Vice Presidents)	Maximum number of shares to be acquired in the Applicable Period: 250,000 shares (for Directors)

**END**