### Consolidated Results for the First Quarter of Fiscal Year Ending February 28, 2021 [IFRS]

July 10, 2020

Listed company name: YASKAWA Electric Corporation <u>https://www.yaskawa.co.jp/en/</u> Representative: Hiroshi Ogasawara, Representative Director, President Stock exchange listings: Tokyo (First section), Fukuoka Stock ticker number: 6506

(Note: This document is a summarized translation of the financial statement submitted to the Tokyo Stock Exchange and Fukuoka Stock Exchange for the period stated above. Figures under ¥1 million are rounded down.)

## 1. Summary of Consolidated Results for the First Quarter of Fiscal Year Ending February 28, 2021 (from March 1, 2020 to May 31, 2020)

#### (1) Consolidated Statements of Income

(Millions of yen, percentage change from the previous year) Operating profit Profit Profit before tax Revenue Three months ended 90,802 -15.5% 6,227 -21.6% 5,896 -21.4% 4,577 -17.4% May 31, 2020 Three months ended 107,443 -% 7,946 -% 7,499 -% 5,540 -% May 31, 2019

|                                    |       | ibutable to of parent | Comprehensive income |    | Earnings per share<br>(basic, Yen) | Earnings per share<br>(diluted, Yen) |
|------------------------------------|-------|-----------------------|----------------------|----|------------------------------------|--------------------------------------|
| Three months ended<br>May 31, 2020 | 4,519 | -16.7%                | -180                 | -% | 17.29                              | 17.28                                |
| Three months ended<br>May 31, 2019 | 5,426 | -%                    | -1,652               | -% | 20.62                              | 20.61                                |

#### (2) Consolidated Financial Position

(Millions of yen, except ratio)

| (white of year, except |                         |              |              |   |  |  |
|------------------------|-------------------------|--------------|--------------|---|--|--|
|                        |                         | Total assets | Total equity | Equity attributable to owners of parent | Ratio of equity<br>attributable to owners<br>of parent to total assets |  |
| Ī                      | As of May 31, 2020      | 451,778      | 223,888      | 221,176                                 | 49.0%  |  |
| Ī                      | As of February 29, 2020 | 450,127      | 231,167      | 228,362                                 | 50.7%  |  |

### 2. Dividends

|   | Dividends per share (yen) |           |           |          |              |  |
|---|---------------------------|-----------|-----------|----------|--------------|--|
|   | End of 1Q                 | End of 2Q | End of 3Q | Year-end | Annual total |  |
| Year ended<br>February 29, 2020                 | -                         | 26.00     | -         | 26.00    | 52.00        |  |
| Year ending<br>February 28, 2021                | -                         |           |           |          |              |  |
| Year ending<br>February 28, 2021<br>(Forecasts) |                           | 12.00     | -         | -        | -            |  |

Note: Revisions to the most recently announced dividend forecast: Yes

Dividends for the year-end of the fiscal year ending February 28, 2021 have not been determined.

We plan to disclose our dividend forecasts immediately after it becomes possible.

# 3. Projected Consolidated Results for the First Half of Fiscal Year Ending February 28, 2021 (from March 1, 2020 to August 31, 2020)

(Millions of yen, percentage change from the corresponding period of the previous year)

|                                      | Reven   | ue | Operating | g profit | Profit attri<br>owners o |    |
|--------------------------------------|---------|----|-----------|----------|--------------------------|----|
| Six months ending<br>August 31, 2020 | 180,802 | -% | 10,727    | -%       | 8,019                    | -% |

Note: Revisions to the most recently announced sales and earnings forecast: Yes

The Yaskawa Group has voluntarily adopted International Financial Reporting Standards (IFRS) starting with its annual securities report submitted on May 28, 2020. Consolidated forecasts for the second quarter of the fiscal year ending February 2021 are made based on IFRS. Therefore, the percentage change from the actual value for the second quarter of the fiscal year ended February 2020 to which Japan GAAP was applied is not shown.

These forecasts are based on average exchange rate assumptions of 1 USD = 107.0 JPY, 1 EUR = 118.0 JPY, 1 CNY = 15.20 JPY and 1 KRW = 0.088 JPY during the period from June 1, 2020 to August 31, 2020.

#### \*Notes:

(1) Major Change in Scope of Consolidation: No

(2) Changes in Accounting Policies, Changes in Accounting Estimates:

- 1. Changes in accounting policies required by IFRS: No
- 2. Changes in accounting policies other than the above: No
- 3. Changes in accounting estimates: No

(3) Number of Common Shares Outstanding

| The number of shares outstanding including treasury shares | As of<br>May 31, 2020                 | 266,690,497 | As of<br>February 29, 2020            | 266,690,497 |
|--|---------------------------------------|-------------|---------------------------------------|-------------|
| The number of treasury shares                              | As of<br>May 31, 2020                 | 5,315,110   | As of<br>February 29, 2020            | 5,314,950   |
| Average during the period                                  | Three months<br>ended<br>May 31, 2020 | 261,375,464 | Three months<br>ended<br>May 31, 2020 | 263,173,184 |

\* This financial report is not subject to the audit procedure.

\*About the appropriate use of business forecasts and other matters

• Forward-looking statements in these materials are based on information available to management at the time this report was prepared and assumptions that management believes are reasonable, and are not disclosed for the purpose of making a commitment to their achievement. Actual results may differ from these statements for a number of reasons.

• The Company will hold a telephone conference for securities analysts and institutional investors on July 10, 2020.

#### 4. Qualitative Information on Quarterly Results

#### **Business Performance**

Yaskawa Group has voluntarily adopted International Financial Reporting Standards (IFRS) since its Annual Securities Report submitted on May 28, 2020, in order to enhance business management through the unification of accounting standards and to improve the international comparability of financial information in capital markets. We have also changed the allocation method for corporate expenses since fiscal 2020. As a result, the figures for the same period of the previous fiscal year were calculated taking into account the impact of these changes.

In the first quarter under review, Yaskawa Group's business environment was impacted by the worldwide spread of the new coronavirus infection, which led to a growing reluctance to implement capital expenditures on a global basis. On the other hand, in China, in addition to the normalization of production activities in the manufacturing industry as a whole, investments in new infrastructure-related areas were actively made. In these circumstances, Yaskawa Group's revenue, particularly in the robotics business, declined year on year. Although operating profit decreased due to the impact of a drop in revenue, profitability remained flat compared to the same period of the previous fiscal year due to cost control and other factors.

<Management environment of each region>

Japan:

Although capital investment in semiconductors and electronic components remained firm due to increased investment in information infrastructure, demand in many markets, including the automobile market, was sluggish.

U.S.:

Although there was a trend to continue capital investment in the semiconductor market, demand was generally sluggish, particularly in the automobile market.

Europe:

Demand remained weak in the automobile and other markets as a whole.

China:

In addition to the normalization of production activities in the manufacturing industry as a whole, investments in next-generation communications standards "5G" and other areas were actively made. On the other hand, overseas demand was sluggish due to the spread of the new coronavirus worldwide.

Other Asian Countries:

Although capital investment remained firm in the semiconductor and electronic parts markets, particularly in South Korea, overall demand in the manufacturing industry was sluggish.

|   | Three months ended<br>May 31, 2019 | Three months ended<br>May 31, 2020 | Change     |
|---|------------------------------------|------------------------------------|------------|
| Revenue                                 | 107,443 million JPY                | 90,802 million JPY                 | -15.5%     |
| Operating profit                        | 7,946 million JPY                  | 6,227 million JPY                  | -21.6%     |
| Profit attributable to owners of parent | 5,426 million JPY                  | 4,519 million JPY                  | -16.7%     |
| Average exchange rate for USD           | 110.96 JPY                         | 107.63 JPY                         | -3.33 JPY  |
| Average exchange rate for EUR           | 124.73 JPY                         | 117.87 JPY                         | -6.86 JPY  |
| Average exchange rate for CNY           | 16.38 JPY                          | 15.21 JPY                          | -1.17 JPY  |
| Average exchange rate for KRW           | 0.096 JPY                          | 0.088 JPY                          | -0.008 JPY |

The business performance of the first quarter of fiscal 2020 is as follows.

Performance by Business Segment

The business of the Yaskawa Group is divided into four segments.

The performance of each business segment for the first quarter of fiscal 2020 is as follows.

| Mation Control | Revenue          | 44,230 million JPY (- 8.4% year-on-year) |
|----------------|------------------|--|
| Motion Control | Operating profit | 6,579 million JPY (+ 5.4% year-on-year)  |

Motion Control segment is comprised of AC servo & controller business and drives business.

Sales in China increased in AC servo & controller business while U.S. sales in drives business declined. In the whole segment, revenue decreased year on year due to the impact of the new coronavirus on a global basis, but operating profit increased mainly due to cost control.

<AC servo & controller business>

In China, sales of products for use in electronic components and metal processing machines grew on the back of an increase in demand related to 5G, and demand related to semiconductors increased in other regions. Operating profit increased year on year due to factors such as a recovery in sales in China and cost control. <Drives business>

Although domestic sales remained firm, oil and gas-related demand in the United States declined significantly, resulting in a year-on-year decrease in revenue and a sluggish operating profit.

| Deletter | Revenue          | 29,268 million JPY (-25.2% year-on-year) |
|----------|------------------|--|
| Robotics | Operating profit | 260 million JPY (-87.0% year-on-year)    |

As for automobile-related products, such as welding and painting robots, capital investment was curbed on a global basis, mainly in Europe and the United States, and revenue remained sluggish, affected by the suspension of operations at customers' plants.

As for general industrial applications, although there were signs of a recovery in investment for automation of production facilities in China's 3C market against the backdrop of 5G-related demand, growth in revenue was sluggish due to the impact of the new coronavirus.

On the other hand, sales of semiconductor wafer handling robots were strong in Japan and South Korea.

Overall segment operating profit decreased from the same period of the previous fiscal year mainly due to the impact of a decline in revenue.

|                    | Revenue          | 11,973 million JPY (-16.1% year-on-year) |
|--------------------|------------------|--|
| System Engineering | Operating profit | 88 million JPY (+37.0% year-on-year)     |

The System Engineering segment consists of the environment and social systems business and the industrial automation drive business of Yaskawa Automation Drives Corp., a subsidiary.

Although overall revenue decreased mainly in Japan, operating profit increased mainly due to structural reforms and the launch of new products.

[Environment and Social Systems Business]

Revenue of PV inverter for solar power generation increased due to the launch of new products, while revenue of electrical equipment for large-scale wind power generation and water supply and sewerage systems decreased due to the impact of the new coronavirus.

[Industrial Automation Drive Business]

Although revenue of steel plant-related products were sluggish, revenue for port cranes and other products were solid.

| Other | Revenue        | 5,330 million JPY (-7.2% year-on-year)                     |
|-------|----------------|--|
| Other | Operating loss | -71 million JPY (worsened by 119 million JPY year-on-year) |

Other segment is comprised of logistics and other businesses.

Revenue decreased mainly in Japan compared with the corresponding period of previous fiscal year and operating profit deteriorated.

### 5. Consolidated Financial Statements

1) Consolidated Balance Sheets

|   |                         | (Millions of year  |
|---|-------------------------|--------------------|
|   | As of February 29, 2020 | As of May 31, 2020 |
| Assets  |                         |                    |
| Current assets                                |                         |                    |
| Cash and cash equivalents                     | 40,307                  | 49,514             |
| Trade receivables                             | 117,886                 | 111,550            |
| Inventories                                   | 101,975                 | 106,797            |
| Other financial assets                        | 1,656                   | 2,04               |
| Other current assets                          | 19,383                  | 14,58              |
| Total current assets                          | 281,208                 | 284,50             |
| Non-current assets                            |                         |                    |
| Property, plant and equipment                 | 80,355                  | 78,80              |
| Goodwill                                      | 6,402                   | 6,39               |
| Intangible assets                             | 18,497                  | 18,02              |
| Right-of-use assets                           | 10,910                  | 10,68              |
| Investments accounted for using equity method | 8,079                   | 8,919              |
| Other financial assets                        | 25,513                  | 24,194             |
| Deferred tax assets                           | 16,093                  | 17,424             |
| Other non-current assets                      | 3,066                   | 2,810              |
| Total non-current assets                      | 168,918                 | 167,270            |
| Total assets                                  | 450,127                 | 451,778            |

|   |                         | (Millions of ye    |
|---|-------------------------|--------------------|
|   | As of February 29, 2020 | As of May 31, 2020 |
| Liabilities and equity                        |                         |                    |
| Liabilities                                   |                         |                    |
| Current liabilities                           |                         |                    |
| Trade payables                                | 54,730                  | 55,60              |
| Borrowings                                    | 35,595                  | 41,36              |
| Income taxes payable                          | 1,033                   | 1,88               |
| Lease liabilities                             | 2,272                   | 2,22               |
| Other financial liabilities                   | 4,493                   | 4,76               |
| Provisions                                    | 928                     | 83                 |
| Other current liabilities                     | 39,492                  | 43,78              |
| Total current liabilities                     | 138,545                 | 150,45             |
| Non-current liabilities                       |                         |                    |
| Borrowings                                    | 35,859                  | 33,19              |
| Lease liabilities                             | 7,852                   | 7,68               |
| Other financial liabilities                   | 210                     | 16                 |
| Retirement benefit liability                  | 30,468                  | 30,20              |
| Deferred tax liabilities                      | 703                     | 98                 |
| Provisions                                    | 1,403                   | 1,47               |
| Other non-current liabilities                 | 3,916                   | 3,71               |
| Total non-current liabilities                 | 80,414                  | 77,43              |
| Total liabilities                             | 218,960                 | 227,89             |
| Equity  |                         |                    |
| Equity attributable to owners of parent       |                         |                    |
| Share capital                                 | 30,562                  | 30,56              |
| Capital surplus                               | 28,161                  | 28,16              |
| Retained earnings                             | 194,558                 | 191,65             |
| Treasury shares                               | -22,109                 | -22,11             |
| Other components of equity                    | -2,810                  | -7,09              |
| Total equity attributable to owners of parent | 228,362                 | 221,17             |
| Non-controlling interests                     | 2,805                   | 2,71               |
| Total equity                                  | 231,167                 | 223,88             |
| Total liabilities and equity                  | 450,127                 | 451,77             |

2) Consolidated Statements of Income and Comprehensive Income

|  |                                    | (Millions of year                  |  |
|--|------------------------------------|------------------------------------|--|
|  | Three months ended<br>May 31, 2019 | Three months ended<br>May 31, 2020 |  |
| Revenue  | 107,443                            | 90,802                             |  |
| Cost of sales  | -73,258                            | -62,851                            |  |
| Gross profit   | 34,185                             | 27,95                              |  |
| Selling, general and administrative expenses                     | -26,405                            | -22,29                             |  |
| Other income   | 240                                | 60                                 |  |
| Other expenses   | -74                                | -3                                 |  |
| Operating profit   | 7,946                              | 6,22                               |  |
| Finance income   | 323                                | 10                                 |  |
| Finance costs  | -1,019                             | -66                                |  |
| Share of profit of investments accounted for using equity method | 248                                | 22                                 |  |
| Profit before tax  | 7,499                              | 5,89                               |  |
| Income tax expense   | -1,958                             | -1,31                              |  |
| Profit   | 5,540                              | 4,57                               |  |
| Profit attributable to   |                                    |                                    |  |
| Owners of parent   | 5,426                              | 4,51                               |  |
| Non-controlling interests  | 113                                | 5                                  |  |
| Total  | 5,540                              | 4,57                               |  |
| Earnings per share   |                                    |                                    |  |
| Basic earnings per share (yen)                                   | 20.62                              | 17.2                               |  |
| Diluted earnings per share (yen)                                 | 20.61                              | 17.2                               |  |

## Consolidated Statements of Comprehensive Income

(Millions of yen)

|  | Three months ended<br>May 31, 2019 | Three months ended<br>May 31, 2020 |  |
|--|------------------------------------|------------------------------------|--|
| Profit   | 5,540                              | 4,577                              |  |
| Other comprehensive income   |                                    |                                    |  |
| Items that will not be reclassified to profit or loss                                |                                    |                                    |  |
| Net change in fair value of equity instruments designated                            |                                    |                                    |  |
| as measured at fair value through other comprehensive                                | -1,554                             | -3.                                |  |
| income   |                                    |                                    |  |
| Remeasurements of defined benefit plans  | 375                                | -89                                |  |
| Share of other comprehensive income of investments accounted for using equity method | 9                                  |                                    |  |
| Total  | -1,169                             | -12                                |  |
| Items that may be reclassified to profit or loss                                     |                                    |                                    |  |
| Exchange differences on translation of foreign operations                            | -6,035                             | -4,62                              |  |
| Effective portion of cash flow hedges  | 11                                 |                                    |  |
| Total  | -6,024                             | -4,63                              |  |
| Total other comprehensive income   | -7,193                             | -4,758                             |  |
| Comprehensive income   | -1,652                             | -18                                |  |
| Comprehensive income attributable to   |                                    |                                    |  |
| Owners of parent   | -1,670                             | -8′                                |  |
| Non-controlling interests  | 18                                 | -92                                |  |
| Total  | -1,652                             | -180                               |  |

### 3) Consolidated Statements of Changes in Equity

|   |  |   |  |   |  | (Mil   | lions of yen)   |
|---|--|---|--|---|--|--|---|
| Equity attributable to owners of parent |  |   |  |   |  | N  |   |
| Share<br>capital                        | Capital<br>surplus   | Retained<br>earnings  | Treasury<br>shares   | Other<br>components<br>of equity  | Total  | Non-cont<br>rolling<br>interests   | Total   |
| 30,562                                  | 28,213   | 191,692   | -12,487  | 5,987   | 243,967  | 2,950  | 246,917   |
| _                                       | —  | 5,426   | _  | _   | 5,426  | 113  | 5,540   |
|   |  |   |  | -7,097  | -7,097   | -95  | -7,193  |
| _                                       | _  | 5,426   | -  | -7,097  | -1,670   | 18   | -1,652  |
| _                                       | _  | -   | -7,741   | _   | -7,741   | -  | -7,741  |
| _                                       | _  | -   | -  | _   | _  | -  | _   |
| _                                       | _  | -6,867  | -  | _   | -6,867   | -  | -6,867  |
|   |  |   |  |   |  |  |   |
| _                                       | —  | -38   | _  | 38  | _  | _  | _   |
|   |  |   |  |   |  |  |   |
|   |  | 22  |  |   | 22   |  | 22  |
| _                                       | _  | -6,884  | -7,741   | 38  | -14,587  |  | -14,587   |
| 30,562                                  | 28,213   | 190,234   | -20,228  | -1,071  | 227,709  | 2,968  | 230,678   |
|   | capital<br>30,562<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— | Share<br>capital     Capital<br>surplus       30,562     28,213       —     — | Share<br>capital         Capital<br>surplus         Retained<br>earnings           30,562         28,213         191,692           -         -         5,426           -         -         -           -         -         5,426           -         -         - | Share<br>capital         Capital<br>surplus         Retained<br>earnings         Treasury<br>shares           30,562         28,213         191,692         -12,487           -         -         5,426         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         -         -           -         -         -         - </td <td>Share capital capital       Capital surplus       Retained earnings       Treasury shares       Other components of equity         <math>30,562</math> <math>28,213</math> <math>191,692</math> <math>-12,487</math> <math>5,987</math> <math>  -</math></td> <td>Share<br/>capital         Capital<br/>surplus         Retained<br/>earnings         Treasury<br/>shares         Other<br/>components<br/>of equity         Total           30,562         28,213         191,692         -12,487         5,987         243,967           -         -         -         5,426         -         -         5,426           -         -         -         -         -         5,426         -         -           -         -         -         -         -         -         7,097         -         7,097           -         -         -         -         -         -         -         -         7,097         -         1,670           -         -         -         -         -         -         -         -         -         7,741         -         -         7,741           -         -         -         -         -         -         -         -         -         6,867         -         -         -         6,867         -         -         -         6,867         -         -         38         -         -         -         22         -         -         22         -         -         22</td> <td>Equity attributable to owners of parent         Non-cont rolling interests           Share capital surplus         Retained earnings         Treasury shares         Other components of equity         Total         Non-cont rolling interests           <math>30,562</math> <math>28,213</math> <math>191,692</math> <math>-12,487</math> <math>5,987</math> <math>243,967</math> <math>2,950</math> <math>  5,426</math> <math>  5,426</math> <math>113</math> <math>    7,097</math> <math>-7,097</math> <math>-955</math> <math>    -7,741</math> <math>      -7,097</math> <math>-1,670</math> <math>18</math> <math>                               -</math></td> | Share capital capital       Capital surplus       Retained earnings       Treasury shares       Other components of equity $30,562$ $28,213$ $191,692$ $-12,487$ $5,987$ $  -$ | Share<br>capital         Capital<br>surplus         Retained<br>earnings         Treasury<br>shares         Other<br>components<br>of equity         Total           30,562         28,213         191,692         -12,487         5,987         243,967           -         -         -         5,426         -         -         5,426           -         -         -         -         -         5,426         -         -           -         -         -         -         -         -         7,097         -         7,097           -         -         -         -         -         -         -         -         7,097         -         1,670           -         -         -         -         -         -         -         -         -         7,741         -         -         7,741           -         -         -         -         -         -         -         -         -         6,867         -         -         -         6,867         -         -         -         6,867         -         -         38         -         -         -         22         -         -         22         -         -         22 | Equity attributable to owners of parent         Non-cont rolling interests           Share capital surplus         Retained earnings         Treasury shares         Other components of equity         Total         Non-cont rolling interests $30,562$ $28,213$ $191,692$ $-12,487$ $5,987$ $243,967$ $2,950$ $  5,426$ $  5,426$ $113$ $    7,097$ $-7,097$ $-955$ $    -7,741$ $      -7,097$ $-1,670$ $18$ $                               -$ |

## First quarter of Fiscal 2019 (From March 1, 2019 to May 31, 2019)

First quarter of Fiscal 2020 (From March 1, 2020 to May 31, 2020)

|                                |   |                    |                   |                    |                                  |         | (Millions of yen) |         |  |
|--------------------------------|---|--------------------|-------------------|--------------------|----------------------------------|---------|-------------------|---------|--|
|                                | Equity attributable to owners of parent |                    |                   |                    |                                  |         | Non-cont          |         |  |
|                                | Share<br>capital                        | Capital<br>surplus | Retained earnings | Treasury<br>shares | Other<br>components<br>of equity | Total   | rolling           | Total   |  |
| Balance at beginning of period | 30,562                                  | 28,161             | 194,558           | -22,109            | -2,810                           | 228,362 | 2,805             | 231,167 |  |
| Profit                         | _                                       | _                  | 4,519             | -                  | _                                | 4,519   | 58                | 4,577   |  |
| Other comprehensive income     | _                                       | _                  | _                 | -                  | -4,607                           | -4,607  | -150              | -4,758  |  |
| Comprehensive income           | _                                       | _                  | 4,519             | _                  | -4,607                           | -87     | -92               | -180    |  |
| Purchase of treasury shares    | _                                       | _                  | _                 | -0                 | _                                | -0      | _                 | -0      |  |
| Disposal of treasury shares    | _                                       | -0                 | -                 | 0                  | _                                | 0       | _                 | 0       |  |
| Dividends of surplus           | _                                       | _                  | -6,796            | -                  | _                                | -6,796  | _                 | -6,796  |  |
| Transfer from other            |   |                    |                   |                    |                                  |         |                   |         |  |
| components of equity to        | -                                       | -                  | -325              | -                  | 325                              | _       | -                 | -       |  |
| retained earnings              |   |                    |                   |                    |                                  |         |                   |         |  |
| Other                          |   |                    | -301              | _                  |                                  | -301    |                   | -301    |  |
| Total                          | _                                       | -0                 | -7,423            | -0                 | 325                              | -7,098  | _                 | -7,098  |  |
| Balance at end of period       | 30,562                                  | 28,161             | 191,654           | -22,110            | -7,092                           | 221,176 | 2,712             | 223,888 |  |

4) Notes to the Consolidated Financial Statements

(Notes pertaining to the presumption of a going concern)

None